## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

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IN RE MBNA CORPORATION DERIVATIVE AND CLASS	:	Lead Case No. 1:05-CV-00327
LITIGATION	:	GMS
This Document Relates To:	:	
ALL ACTIONS.	: :	CLASS AND DERIVATIVE ACTION
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## COMPENDIUM OF UNREPORTED OPINIONS TO OPENING BRIEF IN SUPPORT OF THE MBNA OUTSIDE DIRECTOR DEFENDANTS' MOTION TO DISMISS

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DATED: January 20, 2006

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Not Reported in A.2d Not Reported in A.2d, 2004 WL 1949290 (Del.Ch.) (Cite as: 2004 WL 1949290 (Del.Ch.))

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Only the Westlaw citation is currently available.

UNPUBLISHED OPINION. CHECK COURT RULES BEFORE CITING.

Court of Chancery of Delaware.

OFFICIAL COMMITTEE OF UNSECURED

CREDITORS OF INTEGRATED HEALTH

SERVICES, INC.

for and on behalf of the Bankruptcy Estates of Integrated Health Services, Inc., Plaintiff,

v.

Robert N. ELKINS, Lawrence P. Cirka, Edwin M. Crawford, Kenneth M. Mazik, Robert A. Mitchell, Charles W. Newhall, III, Timothy F. Nicholson, John L. Silverman, George H. Strong, Defendants. No. Civ.A. 20228-NC.

Submitted Oct. 8, 2003. Decided Aug. 24, 2004.

Joanne B. Wills, and David S. Eagle, of Klehr, Harrison, Harvey, Branzburg & Ellers LLP, Wilmington, Delaware and Max W. Berger, Daniel L. Berger, Jeffrey N. Leibell, and Beata Gocyk-Farber, of Bernstein Litowitz Berger & Grossmann LLP, New York, New York, for Plaintiff.

Michael F. Bonkowski, of Saul Ewing LLP, Wilmington, Delaware and Roger A. Lane, of Testa, Hurwitz & Thibeault, LLP, Boston, Massachusetts; Thomas J. Hall, of Chadbourne & Park LLP, New York, New York; and Thomas F. Panza, of Panza, Maurer & Maynard, P.A., Ft. Lauderdale, Florida, for Defendants Lawrence P. Cirka, Edwin M. Crawford, Kenneth M. Mazik, Robert A. Mitchell, Charles W. Newhall, III, Timothy F. Nicholson, John L. Silverman and George H. Strong.

Sherry Ruggiero Fallon, of Tybout, Redfearn & Pell, Wilmington, Delaware and Paul R. DeFilippo, of Woolmuth, Maher & Deutsch LLP, New York, New York, for Defendant Robert N. Elkins.

## MEMORANDUM OPINION

NOBLE, Vice Chancellor.

\*1 This case arises from various compensation arrangements approved by the Directors of Integrated Health Services, Inc. ("IHS"). Plaintiff, the Official Committee of Unsecured Creditors (the "Committee" or "Plaintiff") of IHS, initiated a suit against Defendants Lawrence P. Cirka, Edwin M. Crawford, Kenneth M. Mazik, Robert A. Mitchell, Charles W. Newhall III, Timothy F. Nicholson, John L. Silverman, George H. Strong (collectively, the "non-Elkins Defendants"), and Robert N. Elkins (together, with the non-Elkins Defendants, the "Defendants"), all current or former members of the IHS Board of Directors (the "Board"), in the United States Bankruptcy Court for the District of Delaware (the "Bankruptcy Court"). The Bankruptcy Court abstained from hearing this fiduciary duty dispute under Delaware law, and the Plaintiff, accordingly, brought suit in this Court.

In its Complaint, the Plaintiff alleges that Elkins breached his fiduciary duties of loyalty and good faith to IHS by obtaining certain compensation arrangements without regard to the best interests of IHS; by using his various positions at IHS to exert improper influence over other members of the Board and the Board's compensation consultant, Joseph Bachelder, in connection with his compensation arrangements; by causing IHS to loan him money prior to approval by the IHS Board's Compensation and Stock Option Committee (the "Compensation Committee"); and by entrenching himself in office by insisting on unconscionable compensation arrangements.

The Plaintiff also alleges that the non-Elkins Defendants breached their duties of loyalty and good faith by subordinating the best interests of IHS to their allegiance to Elkins; by failing to exercise independent judgment with respect to certain compensation arrangements, by failing to select an independent compensation consultant to address Elkins's compensation arrangements on behalf of IHS; by failing to rely on the advice of Bachelder; and by participating in Elkins's breaches of fiduciary duty by approving or ratifying his actions.

Furthermore, the Plaintiff alleges that each of the Defendants breached their fiduciary duty of due care by approving or ratifying certain compensation arrangements without adequate information,





(Cite as: 2004 WL 1949290, \*1 (Del.Ch.))

consideration, or deliberation; by failing to exercise reasonable care in selecting, and in overseeing the work of, Bachelder (and thus, at times, relying on a conflicted compensation consultant's advice); by not acting in accordance with the advice of Bachelder in regard to certain compensation agreements; and by failing to monitor how the proceeds of company loans were utilized. The Plaintiff alleges that these actions were performed in bad faith. [FN1]

FN1. As will be discussed more fully below, the Plaintiff's principal duty of loyalty claim and its duty of care claim depend upon the same factual allegations.

Finally, the Plaintiff asserts that the Defendants wasted corporate assets by approving certain compensation agreements and by failing to assure that proceeds from loans to executive officers for the purchase of stock in IHS were, in fact, used to purchase stock of IHS.

\*2 The non-Elkins Defendants have moved to dismiss this action pursuant to Court of Chancery Rule 12(b)(6). [FN2] They contend that the Plaintiff has failed to plead facts demonstrating that the challenged compensation arrangements were not approved by an independent and disinterested majority of the directors of IHS at the time of the approval of any compensation agreement, that they are entitled to the protections of the exculpatory clause incorporated into IHS's charter in accordance with 8 Del. C. § 102(b)(7), that no facts in the Complaint allege that they were grossly negligent in making compensation decisions, and that the Complaint does not set forth facts that would sustain a waste claim. Furthermore, they argue that claims based on any compensation matters arising before January 31, 1997, are barred by the applicable statute of limitations. Elkins has adopted the non-Elkins Defendants' motion to dismiss and, additionally, has submitted a supplemental motion to dismiss (together, the "Motions to Dismiss"). Elkins's supplemental motion argues that to the extent that duty of loyalty claims are asserted against him, as opposed to the non-Elkins Defendants, such claims should be dismissed because all of the challenged transactions were approved by a majority of disinterested, independent members of IHS's Board or Compensation Committee. He also argues that an agreement which he reached with IHS and which was approved by an order of the Bankruptcy Court on January 3, 2001, (the "Agreement"), bars the Plaintiff from prosecuting claims not arising from "wrongful" acts. To the extent that claims within the Complaint are for "wrongful" acts, Elkins seeks a determination that the Agreement limits his liability exposure to claims paid by IHS's directors' and officers' liability insurance policy (the "D & O Policy").

FN2. Because the filing of this action was approved by the Bankruptcy Court, there is no motion to dismiss for failure to comply with Court of Chancery Rule 23.1's demand requirement. Thus, the Plaintiff's allegations are not subject to the more exacting standard imposed by Court of Chancery Rule 23.1 for derivative actions. See In re Walt Disney Co. Deriv. Litig., 825 A.2d 275, 285 (Del. Ch.2003).

As set forth below, I conclude that the Plaintiff has failed to raise any doubt that a majority of the directors approving the transactions questioned by the Plaintiff were independent and disinterested. I also conclude that the Plaintiff's duty of care and duty of lovalty claims against the Board--based on allegations that the non-Elkins Defendants exercised no business judgment-- ought to be analyzed together and, from that analysis, I am persuaded that certain of the Plaintiff's pleadings allege sufficient facts to maintain an action alleging breach of fiduciary duty. In addition, I conclude that the Plaintiff has alleged, in a manner sufficient to withstand a motion to dismiss, that Elkins breached his fiduciary duties to IHS. The Plaintiff, however, has not alleged sufficient facts to support a waste claim. [FN3]

FN3. Also before the Court is the Plaintiff's motion to strike certain exhibits presented by the non-Elkins Defendants in support of their motion to dismiss. To the extent I do not rely on the contested exhibits, I need not reach decision on the motion to strike.

## I. PROCEDURAL BACKGROUND AND STANDARD OF REVIEW

The Bankruptcy Court granted the Plaintiff's motion to commence and prosecute certain actions on behalf of the estates of debtor IHS. Following an investigation, on January 31, 2002, the Plaintiff filed a complaint in Bankruptcy Court. The Defendants successfully moved for permissive abstention in favor of this Court.





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(Cite as: 2004 WL 1949290, \*2 (Del.Ch.))

\*3 As a result, the Plaintiff filed its Complaint in this Court on April 2, 2003. In response, the non-Elkins Defendants filed a motion to dismiss pursuant to Rule 12(b)(6). Elkins adopted that motion and added his supplemental motion. This memorandum opinion addresses those motions.

In addressing a motion to dismiss, the Court must accept all of a plaintiff's well-pleaded factual allegations as true, must view those facts in the light most favorable to the plaintiff, and must draw all reasonable inferences from those facts in favor of the plaintiff. [FN4] This does not, however, extend to conclusory allegations that may be contained in the complaint. [FN5] With this in mind, the facts recited in this memorandum opinion are derived from the well-pleaded allegations of the Complaint unless otherwise noted.

FN4. Orman v. Cullman, 794 A.2d 5, 15 (Del. Ch.2002); Solomon v. Pathe Communications Corp., 672 A.2d 35, 38 (Del.1996).

FN5. Orman, 794 A.2d at 15; Gelfman v. Weeden Investors, L.P., 792 A.2d 977, 984 (Del. Ch.2001).

## II. FACTUAL BACKGROUND

## A. The Parties

1. The Company, its Bankruptcy, and the Formation of the Committee

IHS was founded by Elkins in the mid-1980s as a small private company. It operated a national chain of nursing homes and provided subacute care to typically following discharge from patients hospitals. [FN6] Between its founding and 1997, IHS experienced much success. At its peak, IHS was listed on the New York Stock Exchange, employed over 80,000 people and generated \$3 billion in annual revenue. [FN7] In 1997, Congress passed the Balanced Budget Act of 1997. [FN8] This act changed the Medicare reimbursement formula in the subacute care industry and negatively affected IHS's cash flow, which, in turn, had an adverse impact on IHS's financial prospects and stock price. On July 14, 1998, IHS's stock price reached \$37.18; by September 30, 1998, the stock had lost more than half its value, trading at only \$16.81 per share.

FN6. Oral Argument on Defs.' Mot. to Dismiss and Pl.'s Mot. to Strike, Tr. ("Hearing Tr.") at 6.

FN7. Id.

FN8. Pub.L. No. 105-33, 111 Stat. 251.

On February 2, 2000, IHS commenced a voluntary proceeding in the Bankruptcy Court. [FN9] The Committee was formed by the United States Trustee on February 15, 2000. It consists of eight members, including two representatives of the trade vendor community, three representatives of IHS's public debt, and three representatives of IHS's bank debt.

FN9. While IHS continues to be run pursuant to Sections 1107(a) and 1108 of the Bankruptcy Code, it is not named in the Complaint as a nominal defendant.

## 2. The Non-Elkins Defendants

## a. Cirka

Defendant Cirka was a member of the Board from 1994 to March 1998. He served as President of IHS from July 1994 to March 1998 and Senior Vice President and Chief Operating Officer from October 1987 through April 1997.

## b. Crawford

Defendant Crawford was a member of the Board from 1995 to October 9, 1999. He was a member of the Compensation Committee until April 1997.

## c. Mazik

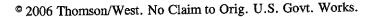
Defendant Mazik joined the Board in 1995. From that time, he has been a member of the Board and of the Compensation Committee.

## d. Mitchell

Defendant Mitchell has been a member of the Board since 1995. Mitchell is a founding partner of the Law Offices of Robert A. Mitchell, which has provided legal services to IHS.

## e. Newhall

Defendant Newhall was a member of the Board from 1986 to November 19, 1999. He also became a member of the Compensation Committee in May of 1997. [FN10]







(Cite as: 2004 WL 1949290, \*3 (Del.Ch.))

FN10. Paragraph 2(f) of the Complaint alleges that Newhall was a member of the Compensation Committee beginning in November 1997. However, paragraph 29 places him on the Compensation Committee on May 27, 1997. Viewing the facts in the light most favorable to the Plaintiff, I will view Newhall as having been a member of the Compensation Committee as of May 1997.

### f. Nicholson

\*4 Defendant Nicholson has been a member of the Board since 1986. He served as Executive Vice President of IHS from March 1986 to May 1993. Since February 1998, Nicholson has been the Managing Director of Lyric Health Care LLC. Defendant Elkins held a financial interest in Lyric Health Care LLC at all times relevant to the Complaint.

## g. Silverman

Defendant Silverman has been a member of the Board since 1986, and from June 1995 to December 1997, he served as CEO of a subsidiary of IHS, Asia Care, Inc.

## h. Strong

Defendant Strong was a member of IHS's Board from 1994 until October 8, 1999.

## 3. Elkins

Defendant Elkins served as Chairman of the Board and Chief Executive Officer of IHS from 1986 to July 27, 2000. He served as President of IHS from March 1986 to July 1994, and from March 1998 to January 3, 2001. He was the primary beneficiary of the compensation awards attacked by the Plaintiff.

## 4. Bachelder

While not a party to the litigation, Bachelder plays a central role in the events at issue. The Complaint alleges that Elkins selected Bachelder as a compensation consultant for IHS and negotiated the terms for Bachelder's services. The Complaint describes Bachelder as "an attorney known for representing key executive officers in their negotiations with corporate employers." [FN11]

FN11. Compl. ¶ 32.

B. The Original Elkins Employment Agreement and Compensation

Under the terms of a five-year employment agreement, effective January 1, 1994 (and, as amended, January 1, 1995), between Elkins and IHS (the "Employment Agreement"), Elkins was to be employed as President and Chief Executive Officer of IHS. Elkins's compensation was to include salary, a performance-based bonus, stock and stock options, and contributions to the IHS employee benefit and retirement plans. Elkins's salary under the Employment Agreement was \$750,000 for 1996; \$752,277 for 1997; and \$809,935 for 1998. In 1996, he received a \$5 million bonus, and in 1997, a bonus of \$750,000. No bonus was awarded in 1998 because IHS did not meet specified performance targets. IHS made a contribution of \$1.2 million to the Key Employee Supplemental Executive Retirement Plan in 1997 for Elkins's benefit. A similar contribution of \$14.2 million was made in 1997. Additionally, IHS paid \$2 million in life insurance premiums and provided him access to IHS's airplanes.

## C. The Challenged Transactions [FN12]

FN12. Throughout this memorandum opinion, I will refer to the transactions criticized by the Plaintiff as the "Challenged Transactions."

## 1. 1996 Bonus

Elkins's Employment Agreement included a performance-based bonus. On July 16, 1996, Elkins sent a letter to the Compensation Committee [FN13] (at this time comprised of Mazik and Crawford) which instructed them to "determine" the amount of bonuses for 1996. The Plaintiff claims that Elkins was present at a July 24, 1996, Board meeting, and discussed with the Board bonuses both for himself and for Cirka. At this meeting, the Board considered two studies prepared by outside consultants (which were sent to them by Elkins), and awarded bonuses of \$5,000,000 to Elkins and \$1,666,667 to Cirka. These awards were made despite the fact that IHS had not met the objectives prescribed for a bonus under the Employment Agreement. The Complaint alleges that before the Board meeting, Elkins approached each of the





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voting directors individually to discuss his bonus.

FN13. Unless otherwise noted, the Compensation Committee consisted of Mazik and Newhall.

### 2. 1996 Loans

\*5 At some time in 1996, Elkins and Cirka (both officers at this time) caused IHS to disburse \$705,527 and \$880,630 to each of them respectively. At the time, these disbursements had not been authorized by the Board, and neither Elkins nor Cirka provided a note or other loan documentation to IHS.

At an April 29, 1997, meeting, the Compensation Committee approved the loan *ex post*. This approval was ratified by the full Board the next day.

## 3. 1997 Option Grant

On May 27, 1997, Elkins sent a letter to the Compensation Committee, which requested signatures on unanimous written consents to grant Elkins an option to purchase 700,000 shares of IHS stock. This action was taken by the Compensation Committee, and ratified within a few days. Subsequently, Bachelder presented a report supporting the grant of these options.

## 4. 1997 Loan Program

In July 1997, Bachelder was asked to analyze IHS's option ratio. [FN14] Bachelder compiled a report ("Bachelder's September Report"), which was presented to the Compensation Committee at its September 29, 1997, meeting. Bachelder did not attend the meeting; his report was sponsored by Taylor Pickett, IHS's Chief Financial Officer.

FN14. An option ratio is a measure of the relationship between employee stock options and the outstanding stock of a company.

Bachelder's September Report recommended that certain employees' options be accelerated and that IHS institute a loan program (including a convertible debenture for Elkins) in order to allow those employees to exercise their now-accelerated options. The convertible debenture included a loan forgiveness component, which was tied to a "Change-in-Control" event (defined in the

Employment Agreement). [FN15]

FN15. Such a forgiveness term will be referred to throughout the Opinion as a "Change-in-Control Forgiveness Term."

At its September 29, 1997 meeting, the Compensation Committee instituted a loan program. This program authorized loans of up to \$16 million to "enable the officers of [IHS] to acquire or to hold the common stock of [IHS]," [FN16] but did not set up any mechanism to monitor how the proceeds of the loans would be spent. At the same meeting, the Compensation Committee granted Elkins a loan of up to \$14 million to exercise previously awarded options, as well as additional options to purchase up to 400,000 shares of IHS stock. [FN17]

FN16. Compl. ¶ 44.

FN17. The Complaint, in reviewing certain Challenged Transactions, including the 1997 Loan Program, only alleges approval by the Compensation Committee, and not the full Board. Because the Plaintiff does not allege irregular conduct by the Compensation Committee in the sense of its having taken action beyond its charge, it is reasonable to conclude that the necessary powers were delegated to it. See 8 Del. C. § 141(c)(1).

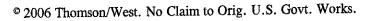
That same day, Elkins executed a Promissory Note to IHS for \$13,447,000 (the "\$13.5 Million Loan"). The terms of this note provided loan forgiveness under three circumstances: (1) a "Change-in-Control" (as defined in the Employment Agreement); (2) termination of Elkins without "Cause" (as defined in the Employment Agreement); or (3) Elkins's departure from IHS for "Good Cause" (as defined in the Employment Agreement).

Other officers borrowed the remaining \$2.5 million authorized under the program.

## 5. 1997 Compensation Revisions

## a. July Revision

In early 1997, the Compensation Committee, at the request of Elkins, conducted a review of the compensation arrangements of Elkins and other officers of IHS. Bachelder was retained as a compensation consultant. On July 24, 1997,







(Cite as: 2004 WL 1949290, \*5 (Del.Ch.))

Bachelder made recommendations relating to Elkins's compensation, including amending Elkins's Employee Supplemental Deferred Kev Compensation Plan, granting options to purchase 1.7 million shares of IHS stock, and amending Elkins's employment agreement. After a 15-minute presentation by Bachelder and a short discussion, the approved Committee Compensation Bachelder's recommendations. The Board approved these recommendations the same day. Bachelder was not present at the Board meeting and the Board was not given copies of Bachelder's report.

- b. November Revision and the Bonus Forgiveness Term
- \*6 At an October 19, 1997, meeting among Bachelder, Elkins, and IHS's General Counsel, Marshall Elkins (Elkins's brother), additional changes to the Employment Agreement were discussed. Elkins desired to add another forgiveness term to both the \$13.5 Million Loan and a previous \$4.7 million loan (the "\$4.7 Million Loan"). [FN18] The forgiveness term (a "Bonus Forgiveness Term") would establish an annual bonus program, under which Elkins would be entitled to receive bonuses once a year beginning in 1998, and ending in 2002. These bonuses would be in an amount that would enable Elkins to repay the principal and interest on each loan covered by the Bonus Forgiveness Term, reduced by the amount his total salary and bonus for the previous calendar year exceeded \$500,000.

FN18. It is unclear from the Complaint when this loan was approved. The validity of this loan, however, is not contested in the Complaint.

Although Elkins wanted this Bonus Forgiveness Term to apply both to the \$13.5 Million Loan and the \$4.7 Million Loan, Bachelder would only recommend the Bonus Forgiveness Term with respect to the larger loan. If the forgiveness terms were to apply to both loans, Bachelder reported, the total forgiveness amount would be too large.

approved Compensation Committee The amendments to Elkins's Employment Agreement, including the Bonus Forgiveness Term for the \$13.5 Million Loan, on November 18, 1997. The \$4.7 Million Loan was subject only to a Change-in-Control Forgiveness Term. Board approval was obtained the same day.

An amended employment agreement, which included the new loan forgiveness terms and the recommendations approved in July, was signed on November 18, 1997.

6. Forgiveness for Amount Due on \$4.7 Million

Elkins did not pay the amount due on his \$4.7 Million Loan for 1997. On March 19, 1998, he sent backdated unanimous written consents to the Compensation Committee, which would ex post approve a 1997 forgiveness bonus to cover the amount due on the loan (\$281,482). This had the effect of essentially applying a one-time Bonus Forgiveness Term to the \$4.7 Million Loan.

The consents were signed and sent to Elkins. The Board subsequently ratified the Compensation Committee's actions.

## 7. \$2.088 Million Loan

On January 28, 1998, Elkins caused IHS to provide to him \$2.088 million in the form of a loan (the "\$2.088 Million Loan"). This disbursement of funds was initially undertaken without approval from the Compensation Committee or the Board. [FN19]

FN19. Newhall, who, along with Mazik, constituted the Compensation Committee at the time of this loan, testified that he knew that the proceeds of the loan were provided to Elkins prior to the Compensation Committee's approval.

In a letter dated March 19, 1998, Elkins sent to the Compensation Committee loan documents and backdated unanimous written consents approving the loan ex post, which the Compensation Committee duly signed.

8. \$4.2 Million Loan and Extension of the Bonus Forgiveness Term to the \$2.088 Million Loan

On September 30, 1998, Leslie Glew, then associate corporate counsel of IHS and assistant secretary to the Board, sent unanimous written consents to the Compensation Committee on behalf of Elkins. These consents would consolidate the \$13.5 Million and \$2.088 Million Loans, extend the





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(Cite as: 2004 WL 1949290, \*6 (Del.Ch.))

Bonus Forgiveness Term to cover the \$2.088 Million Loan, and provide a new \$4 million loan to Elkins. This new loan would be issued to allow Elkins to pay taxes on profits he realized through exercising options.

\*7 The Compensation Committee executed the unanimous written consents that same day, and this action was later ratified by the Board. Although Bachelder was never consulted by the Compensation Committee regarding these requests, Glew's cover letter included a reference to Bachelder's previous reports.

As a result of this, Elkins executed two promissory notes. The first, in the amount of \$15,535,000, represented the consolidated \$13.5 and \$2.088 million loans (combined, the "\$15.5 Million Loan"). The second stemmed from the authorization of the new \$4 million loan. The total proceeds from this loan, however, exceeded the authorized \$4,000,000 by \$250,000; therefore, Elkins executed a \$4.3 million note (the "\$4.3 Million Loan") to IHS on October 12, 1998. [FN20]

FN20. The Plaintiff emphasizes that many of the Challenged Transactions occurred while IHS was suffering severe financial consequences from the legislative changes to Medicare reimbursement.

## 9. \$4.5 Million Loan

In November 1998, Elkins received funds from a \$4.5 million loan (the "\$4.5 Million Loan"). As with the \$2.088 Million Loan, this disbursement of funds was not authorized when taken. The loan was approved and ratified by the Compensation Committee on November 19, 1998. That action was ratified by the Board hours later. Elkins then executed a promissory note to IHS reflecting this loan.

## 10. 1999 Loan Program

By 1999, the effects of the Balanced Budget Act of 1997 were beginning to be felt. As of March 19, 1999, IHS's stock was trading at only \$6.81 per share. In light of this, Elkins and Pickett, the Plaintiff claims, believed that Citibank would seek to amend IHS's credit agreement so as to eliminate IHS's ability to use the credit agreement for loans to employees.

FN21. It is not clear from the Complaint if Citibank was IHS's primary lender.

On March 18, 1999, the Board [FN22] was sent unanimous written consents. These consents would establish a \$25 million loan program for officers of IHS. Under this program, each beneficiary would execute a promissory note to IHS. The note would contain both a Change-in-Control Forgiveness Term and a Five-Year Forgiveness Term. The Five-Year Forgiveness Term provided that 20% of the amount of the loan, and any interest, would automatically be forgiven on each anniversary of the loan if the beneficiary was still employed at IHS. The Board approved this program on March 19, 1999 without consultation with Bachelder. As of March 31, 1999, IHS had loaned \$11.5 million to Elkins (the "\$11.5 Million Loan"), and \$12.9 million to other IHS officers.

FN22. In contrast to other Challenged Transactions, in this case, the Board, not the Compensation Committee, was requested to take initial action.

## 11. Extension of the Five-Year Forgiveness Term

By mid-1999, Elkins had several loans outstanding: The \$15.5 Million Loan, which was subject to the Bonus Forgiveness Term; the \$4.7 Million Loan, which was subject only to the Change-in-Control Forgiveness Term, but for which the Board had approved a bonus-forgiveness-type award in 1998; the \$4.3 Million and \$4.5 Million Loans, which were subject only to the Change-in-Control Forgiveness Term; and the \$11.5 Million Loan, which was subject to the Five-Year Forgiveness Term. [FN23] These loans totaled over \$40 million, almost thirty million of which were not subject to the Five-Year Forgiveness Provisions.

FN23. The status of the 1996 Loan is uncertain, based on facts alleged in the Complaint.

\*8 On July 8, 1999, in a meeting attended by Elkins, the Compensation Committee extended the application of the Five-Year Forgiveness Provisions to all of Elkins's loans. Further, it extended the time for repayment of the \$4.7 Million Loan by five years, removed selling restrictions on the IHS stock Elkins purchased in connection with the \$15.5 Million Loan, and consolidated the \$4.3 Million and \$4.5 Million Loans into one loan totaling

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\$8,750,000. The Board approved this action that same day.

## 12. The Elkins "Poison Pill"

In a move the Plaintiff calls the creation of a "Poison Pill," IHS, in January 2000, amended the employment agreements of officers having outstanding loans from IHS to allow for forgiveness of those loans (totaling approximately \$16 million) if Elkins were to depart from IHS.

When Elkins left IHS in January 2000, IHS forgave \$16 million in loans to other IHS officers, as well as \$40 million in loans to Elkins.

### III. ANALYSIS

## A. The Statute of Limitations and the 1996 Bonus

The Defendants argue that the Plaintiff's claims arising out of conduct prior to January 31, 1997, [FN24] should be barred by the statute of limitations applicable to breach of fiduciary duty claims . [FN25] The Plaintiff counters, citing Kahn v. Seaboard Corp., that the statue of limitations should be tolled because this is a case involving wrongful self-dealing and that in such a case, the statute of limitations is tolled until stockholders knew or had reason to know of the facts constituting the alleged wrong. [FN26] Although Kahn does not require any affirmative act of concealment by the defendant in order for this tolling principle to apply, it notes that the statute of limitations will not be tolled if the plaintiff had reason to know of the facts constituting the alleged wrong. Further, Kahn leaves it to the plaintiff to plead and prove facts that would support the tolling principle. [FN27] The Plaintiff acknowledges that the 1996 Bonus was disclosed in IHS's proxy statement. [FN28] This filing was enough to alert stockholders reasonably to a possible infringement of their rights. Although the Plaintiff claims this filing did not actually alert any responsible outside stockholder to the process the Board undertook, the standard only requires it reasonably to alert the stockholders as to that alleged process. [FN29] As such, all claims associated with the 1996 Bonus are dismissed.

FN24. The only transaction affected by this is the 1996 Bonus. Although funds involved in the 1996 Loans were disbursed in 1996, Board approval of these loans occurred in April of 1997, inside the

statute of limitations period.

FN25. Opening Br. of Defs. Lawrence P. Cirka, Edwin M. Crawford, Kenneth M. Mazik, Robert A. Mitchell, Charles W. Newhall, III, Timothy F. Nicholson, John L. Silverman and George H. Strong in Support of Their Mot. to Dismiss on Grounds of Failure to State a Claim ("Defs.' Opening Br.") at 44. The applicable statute of limitations is 10 Del. C. § 8106: "No action to recover damages caused by an injury unaccompanied with force or resulting indirectly from the act of the defendant shall be brought after the expiration of 3 years from the accruing of the cause of such action." The Plaintiff filed its petition for relief in the Bankruptcy Court on February 2, 2000.

While a statute of limitations defense is generally raised in a defendant's answer, it may be raised in a motion to dismiss if the complaint alleges facts showing that the complaint was in fact filed too late. Brooks v. Savitch, 576 A.2d 1329, 1330 (Del.1989).

FN26. Kahn v. Seaboard Corp, 625 A.2d 269, 276 (Del. Ch.1993).

FN27. Id. at 277.

FN28. Br. of Pl., Official Committee of Unsecured Creditors of Integrated Health Services, Inc., in Opp'n to Defs.' Mot. to Dismiss ("Pl.'s Brief") at 41.

FN29. Of course, the Committee did not exist during the events at issue.

## B. Liability Post-Resignation

The Complaint, as drafted, alleges that the members of the Board breached their fiduciary duties with respect to the Challenged Transactions. It does not designate which transactions any Defendant is liable for. The Defendants have argued that once a director has resigned, that director may no longer be held liable for the subsequent actions of the Board. [FN30] To the extent that the Plaintiff is suing the non-Elkins Defendants solely based on their positions as board members, this is a correct statement of law.

FN30. Hearing Tr. at 12-13.

\*9 Cirka left the Board in March 1998. He cannot





be held liable for any harm caused by the Board's decisions concerning the \$4.2 Million Loan, Extension of the Bonus Forgiveness Term to the \$2.088 Million Loan, the \$4.5 Million Loan, the 1999 Loan Program, the Extension of the Five-Year Forgiveness Term to all of Elkins's Loans, or the Elkins "Poison Pill." As to Cirka only, claims arising out of those Challenged Transactions are dismissed with prejudice.

Crawford and Strong both left the Board on October 8, 1999, and Newhall left on November 19, 1999. As such, they do not have any potential liability with regard to the Elkins "Poison Pill." As to Crawford, Strong, and Newhall, any claim arising out of the Elkins "Poison Pill" is dismissed with prejudice.

## C. Fiduciary Duty Violation--Board Action

## 1. Characterization of the Plaintiff's Claims

The Complaint contains two Counts premised on breach of a corporate director's fiduciary duties. One alleges breach of the fiduciary duty of loyalty and the second alleges breach of the fiduciary duty of care.

The alleged conduct that forms the basis of both counts is substantially similar. The Defendants attempt to defend against the loyalty count by arguing that a board consisting of a majority of disinterested, independent directors approved all arrangements. The Defendants compensation respond to Plaintiff's care claims with three separate arguments: (1) to the extent the Defendants relied on Bachelder's opinions in approving the challenged transactions, they are insulated from liability by 8 Del. C. § 141(e); [FN31] (2) to the extent 8 Del. C. § 141(e) does not insulate the Defendants from liability, IHS's § 102(b)(7) exculpation provision does so; [FN32] and (3) regardless of the above, the Plaintiff has failed to plead facts that show gross negligence, a necessary minimum foundation for a due care claim on behalf of the Board.

FN31. 8 Del. C. § 141(e) provides as follows: A member of the board of directors, or a member of any committee designated by the board of directors, shall, in the performance of such member's duties, be fully protected in relying in good faith upon ... such information, opinions, reports or statements presented to the corporation by any of the corporation's officers ... or by any other person as to matters the member reasonably believes are within such other person's professional or expert competence and who has been selected with reasonable care by or on behalf of the corporation.

FN32. 8 Del. C. § 102(b)(7) allows corporate charters to include a provision "eliminating ... the personal liability of a director ... for monetary damages for breach of fiduciary duty as a director." IHS's § 102(b)(7) provision is included among the exhibits to the non-Elkins Defendants' Motion to Dismiss and is not among the documents Plaintiff has sought to strike. It follows substantially the wording of 8 Del. C. § 102(b)(7).

Importantly, 8 Del. C. § 102(b)(7) has four exceptions:

[S]uch provision shall not eliminate or limit the liability of a director: (i) For any breach of the director's duty of loyalty to the corporation or its stockholders; (ii) for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law; (iii) under § 174 of this title; or (iv) for any transaction from which the director derived an improper personal benefit.

There was much confusion, both in the parties' briefs, and at oral argument, as to whether the Plaintiff's claims stem from the Defendants' duty of care or duty of loyalty. [FN33] In In re the Walt Disney Co. Derivative Litigation, the Chancellor found that the facts alleged in the complaint, if true, that disinterested, independent would imply directors "knew that they were making material decisions without adequate information and without adequate deliberation, and that they simply did not care if the decisions caused the corporation and its stockholders to suffer injury or loss." [FN34] The Chancellor held that if they did indeed act in such a "consciously and intentionally thev wav. disregarded their responsibilities," [FN35] and that the defendants, therefore, could be in violation of their fiduciary duties to the corporation.

FN33. In particular, counsel for the non-Elkins Defendants stated:

What could be confusing in the cases is that there's language—and I don't believe that it's subtle—as to whether the bad-faith claim is a subset of the duty of loyalty or not. For this argument, I don't care, okay, frankly. The tests are there. We should apply the





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test. Prior to the Disney decision, the cases lined up in saying "Bad faith is a subset of the duty of loyalty and here's the test." After the recent Disney decision, we have a bad-faith claim under a duty-ofcare theory. I'm prepared on this complaint to apply either standard. It doesn't matter; okay? Hearing Tr. at 18.

FN34. In re Walt Disney Co. Deriv. Litig, 825 A.2d at 289.

FN35. Id. (emphasis in original).

The Court, therefore, must determine whether the Plaintiff's well-pleaded allegations, taken as true, amount to a violation of the fiduciary duty of loyalty [FN36] or the fiduciary duty of care. [FN37] Then, the Court will evaluate if the fiduciary duty claims surviving that inquiry are barred by the § 102(b)(7) provision in IHS's charter. [FN38]

FN36. As observed in Guttman v. Huang, 823 A.2d 492, 506 (Del. Ch.2003), "[a] director cannot act loyally towards the corporation unless she acts in the good faith belief that her actions are in the corporation's best interest." One cannot act in conformity with her duty of loyalty to a company if she acts in bad faith. Disney, in its discussion of the benefited corporate officer's actions in negotiating with the company after he became a fiduciary of it, points this out. It is on this notion that an actionable fiduciary duty violation, based on the fiduciary duty of loyalty, can be read from Disney.

FN37. "The duty of care requires that 'in making business decisions, directors must consider all material information reasonably available, and the directors' process is actionably only if grossly negligent." ' In re Nat'l Auto Credit, Inc. S'holders Litig., 2003 WL 139768, at \*12 (Del. Ch. Jan. 10, 2003) (quoting Brehm v. Eisner, 746 A.2d 244, 259 (Del.2000)). 8 Del C. § 102(b)(7) begins by protecting from monetary damages any violations of fiduciary duty. It then provides four types of actions, including a breach of the duty loyalty or acts or omissions not in good faith, that would not be shielded from monetary damage. Not among these are violations of the duty of care. Thus, actions taken that are even grossly negligent, so long as not falling within one of the exceptions contained in § 102(b)(7), will be shielded by a § 102(b)(7) provision. One may alternatively conceptualize the holding in Disney as a duty of care claim that is so egregious--that essentially alleges the Board abdicated its responsibility to make any business decision-that it falls within the second exception to the general exculpating power of § 102(b)(7). See 8 Del. C. § 102(b)(7)(ii) (preventing exculpation from monetary liability "for acts or omissions not in good faith ...").

FN38. A defense under § 102(b)(7) may be considered in the context of a motion to dismiss. Emerald Partners v. Berlin, 787 A.2d 85, 91-93 (Del.2001) (emphasizing that the § 102(b)(7) defense applies to due care claims for monetary damages); Malpiede v. Townson, 780 A.2d 1075 (Del.2001).

\*10 Specifically, the Court undertakes two separate analyses. Initially, the Court will inquire as to whether the Board that approved each Challenged Transaction consisted of a majority of members not interested in the Challenged Transaction or not beholden to one who was interested in the Challenged Transaction.

Because the Court concludes that a majority of the Board members who approved the Challenged Transactions were disinterested and independent, the Court will move on to the next inquiry. The question will become one of whether the facts alleged in the Complaint reasonably support the inference that these disinterested, independent directors "knew that they were making material decisions without adequate information and without adequate deliberation, and that they simply did not care if the decisions caused the corporation and its stockholders to suffer injury or loss ." [FN39] If they did indeed act in such a way, they have acted in a manner that cannot be said to be the product of sound business judgment and so cannot be protected by the presumption of the business judgment rule. Or put another way, if they "consciously and intentionally disregarded their responsibilities," [FN40] they could not have acted in such a way so as to be shielded by a § 102(b)(7) provision from monetary damages resulting from violations of fiduciary duty.

FN39. In re Walt Disney Co. Deriv. Litig, 825 A.2d at 289.

FN40. Id. (emphasis in original).





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2. A Board Consisting of a Majority of Disinterested and Independent Directors Approved the Challenged Transactions

A director is "interested" if she "will receive a personal financial benefit from a transaction that is not equally shared by the stockholders." [FN41] Director independence is a separate concept from director interestedness. In order to claim a lack of independence, a plaintiff must allege facts that raise sufficient doubt that a director's decision was based on extraneous considerations or influences, and not on the corporate merits of the transaction. [FN42] The inquiry into a director's independence is factspecific, and the Court is called upon to apply a subjective "actual person" standard, instead of an objective "reasonable director" standard in making its determination. [FN43] Furthermore, the Court will not deem a director lacking independence unless the plaintiff alleges, in addition to control, "such facts as would demonstrate that through personal or other relationships the directors are beholden to the controlling person." [FN44]

FN41. Rales v. Blasband, 634 A.2d 927, 936 (Del.1993).

FN42. Id. (quoting Aronson v. Lewis, 473 A.2d 805, 816 (Del.1989)).

FN43. Orman, 794 A.2d at 24; Cinerama, Inc. v. Technicolor, Inc., 663 A.2d 1156, 1167 (Del.1995).

FN44. Aronson, 473 A.2d at 815.

The Plaintiff argues that Elkins dominated and controlled the Board as a whole, and that, as such, the Board itself was not independent. Since the Complaint pleads a pattern of Board deferral to Elkins, the Plaintiff argues, the Board can be said to lack independence from Elkins. General allegations of domination over a Board are simply not sufficient under Delaware law to state a traditional duty of loyalty claim. [FN45] "Our cases have determined that personal friendships, without more; outside business relationships, without more; and approving of or acquiescing in the challenged transactions, without more, are each insufficient to raise a reasonable doubt of a director's ability to exercise independent business judgment." [FN46] And while domination and control are not tested merely by economics, [FN47] a plaintiff must allege some facts

showing a director is beholden to an interested director in order to show a lack of independence. [FN48] "The critical issue ... is whether the director was conflicted in his loyalties with respect to the challenged board actions." [FN49]

FN45. A lack of independence may arise from a "close personal or familial relationship or through force of will." Orman, 794 A.2d at 25 n. 50 (emphasis added). A conclusory allegation that an executive exercised his "force of will," does not, by itself, raise sufficient doubt about a director's independence.

FN46. Cal. Pub. Employee's Ret. Sys. v. Coulter, 2002 WL 31888343, at \*9 (Del. Ch. Dec. 18, 2002) (emphasis added).

FN47. In re Oracle Corp. Deriv. Litig., 824 A.2d 917, 938 (Del. Ch.2003).

FN48. Id. at 938-939; Orman, 794 A.2d at 24.

FN49. Litt v. Wycoff, 2003 WL 1794724, at \*4 (Del. Ch. Mar. 28, 2003).

## a. Interested Directors

\*11 It is not in dispute that Elkins was interested in the outcome of all Challenged Transactions. Cirka was interested in the 1996 Loan (and 1997 ex post approval of that loan). Giving the Plaintiff the benefit of the doubt, I will assume Cirka was one of the officers who benefited from the 1997 Loan Program as well. Cirka, however, was not interested in any other Challenged Transaction. No allegations in the Complaint indicate any other Board member was ever interested in any of the Challenged Transactions.

## b. Independence of Directors

i. Independence of Crawford, Mazik, Newhall, and Strong

The Complaint raises no allegations of a lack of independence of Crawford, Mazik, Newhall, or Strong. It contains no factual allegations that any of these directors were beholden to the interested directors. These four directors are disinterested and independent. [FN50]





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FN50. McMillan v. Intercargo Corp., 768 A.2d 492, 496 (Del. Ch.2000) ("In sum, the complaint alleges no facts from which a reasonable inference can be drawn that any conflicting self-interest or bad faith motive caused the defendant directors to fail to meet their obligations.").

## ii. Mitchell

The Complaint alleges that Mitchell is a "founding partner of the Law Offices of Robert A. Mitchell, which provided legal services to IHS at relevant times." [FN51] The Complaint, however, makes no allegations as to the amount of fees the law firm obtained from IHS, and whether those fees constituted such a large part of the firm's income so as to be material to either the firm or Mitchell. Simply because Mitchell is the founding partner of a law firm which provided legal services to IHS, without more, is not enough to establish Mitchell was "beholden to" Elkins or Cirka. [FN52]

FN51. Compl. ¶ 2(e).

FN52. Accord McMillan, 768 A.2d at 503; In re Walt Disney Co., 731 A.2d 342, 360 (Del. Ch.1998) , rev'd on other grounds sub nom. Brehm v. Eisner, 764 A.2d 244 (Del.2000).

## iii. Nicholson

Nicholson was an officer of IHS from March 1986 to May 1993. [FN53] That Nicholson was an officer of IHS three years before the first of the Challenged Transactions makes him neither interested nor dependent. From February 1998 on, Nicholson has been the Managing Director of Lyric Health Care LLC ("Lyric"), a company in which Elkins held a financial interest. [FN54] Here, again. Complaint fails to allege any facts indicating that because of these circumstances, Nicholson was in any way beholden to Elkins. Specifically, the Complaint fails to allege that Elkins's interest was sufficiently material to Nicholson to warrant a determination that by way of this interest, Elkins controlled or dominated Nicholson. No other allegations as to Nicholson have been made. As such, Nicholson, at all relevant times, was disinterested and independent.

FN53. Compl. ¶ 2(g).

FN54. There is disagreement over whether it was Elkins or IHS that had an interest in Lyric. Defs.' Opening Br. at 19. For purposes of the Motions to Dismiss, I will assume Elkins did have a stake in Lvric.

### iv. Silverman

Finally, the Complaint alleges that from June 1995 to December 1997, Silverman served as CEO of Asia Care, Inc., a subsidiary of IHS. [FN55] Although the Complaint does not allege that Silverman's position was material to his financial well-being or that Silverman served at Elkins's pleasure, I will assume, without deciding, that he lacked independence from Elkins.

FN55. Compl. ¶ 2(h).

c. All Transactions Were Approved by a Majority of Disinterested, Independent Directors

From 1996 through 1998, the Board consisted of Elkins, Cirka, Crawford, Mazik, Mitchell, Newhall, Nicholson, Silverman, and Strong. Of these nine directors, only Elkins and Cirka, and possibly Silverman, could be deemed interested or not independent with respect to the 1996 Loans and 1997 Loan Program. Only Elkins could be deemed interested (and possibly Silverman could be deemed not independent) with respect to the 1997 Option Grant, the Compensation Revisions, the \$2.088 Million Loan, or the forgiveness of the amount due on the \$4.7 Million Loan. Thus, all of these transactions were approved by a board consisting of a majority of independent, disinterested directors.

\*12 The Board approving the \$4.2 and \$4.5 Million Loan, the Extension of the Bonus Forgiveness Term to the \$2.088 Million Loan, the 1999 Loan Program, and the Extension of the Five-Year Forgiveness Term consisted of Elkins, Crawford, Mazik, Mitchell, Newhall, Nicholson, Silverman and Strong. Here, at least six of eight Board Members were disinterested and independent, and all of these directors approved the Challenged Transactions.

Finally, when the Board approved the Elkins Poison Pill, it consisted of Elkins, Mazik, Mitchell, Nicholson, and Silverman. Here, at least three of the five directors approving this "poison pill" were





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disinterested and independent.

Since all Challenged Transactions were approved by the majority of a board consisting of a majority of disinterested, independent directors, I must now turn to whether any of the Challenged Transactions was authorized with the form of intentional and conscious disregard to a director's duties that sustains fiduciary duty claims and avoids the § 102(b)(7) exculpatory provision.

3. Did the Directors "Consciously and Intentionally Disregard Their Responsibilities"?

## a. The Disney Standard

This Court's May 2003 Disney decision is the most recent in a series of decisions arising out of the hiring and termination of Michael Ovitz as the president of Disney. In that decision, the Court came to the conclusion that the complaint's allegations, if true, showed that the defendant directors did more than act in a negligent or even grossly negligent fashion in approving Ovitz's hiring and termination. As stated above, the Chancellor determined that the complaint adequately alleged that the defendants "consciously and intentionally disregarded their responsibilities." [FN56]

FN56. In re Walt Disney Co. Deriv. Litig, 825 A.2d at 289.

Before pursuing this fact-specific inquiry, I pause to make two observations. First, both *Disney* and this case involve Board approval of compensation packages for corporate officers and directors. While there may be instances in which a board may act with deference to corporate officers' judgments, executive compensation is not one of those instances. The board must exercise its own business judgment in approving an executive compensation transaction. [FN57]

FN57. In a sense, this is a variation of the Plaintiff's "force of will" argument. While such an argument would not suffice to show that a group of directors lacked independence in the traditional duty of loyalty analysis, in the realm of executive compensation, this Court will not dismiss claims that properly allege that a board was dominated and controlled by its executives to the extent that it could not even

exercise any form of its own business judgment.

Second, it is important to highlight yet again that the standard moves beyond gross negligence. To survive a motion to dismiss based on this standard, where the charter contains a § 102(b)(7) provision, a plaintiff must plead facts that, if true, would imply that a Board "consciously and intentionally disregarded [its] responsibilities." While a high bar, the Plaintiff has pleaded such facts here.

### b. The 1996 Loans

Compensation the Complaint alleges The Committee approved the 1996 Loans ex post and Board ratification followed shortly thereafter. The Complaint further alleges that the Compensation Committee gave such approval even though the Compensation Committee was given no explanation as to why the loans were made and the Board, without "any additional investigation, deliberation, consultation with an expert, or determination as to what the Compensation Committee's decision process was," provided such ratification. [FN58] These allegations, if true, would imply knowing and deliberate indifference to the Board's duties to act "faithfully and with appropriate care," [FN59] and thus I cannot dismiss the Plaintiff's fiduciary duty claim arising out of this Challenged Transaction.

FN58. Compl. ¶ 27. There has been much discussion as to whether the allegations in the Complaint are either false or mischaracterizations. Hearing Tr. at 25-27; Defs.' Opening Br. at 31-38; Reply Br. of Defs. Lawrence P. Cirka, Edwin M. Crawford, Kenneth M. Mazik, Robert A. Mitchell, Charles W. Newhall, III, Timothy F. Nicholson, John L. Silverman and George H. Strong in Support of Their Mot. to Dismiss on Grounds of Failure to State a Claim ("Defs.' Reply Br.") at Ex. B; Pl.'s Brief at 31-33. In support of their claim that such allegations are either false or mischaracterizations, the Defendants offered numerous exhibits to their Opening Brief. As discussed above, the Plaintiff initially moved to either strike such exhibits or, alternatively, to convert the Motions to Dismiss to motions for summary judgment. At oral argument, the Defendants conceded that, instead of converting Defendants' Motions to Dismiss into motions for summary judgment, the Defendants would prefer that the Court not rely on the documents identified in the Motion to Strike, and proceed with the Motions to





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Dismiss. Hearing Tr. at 28.

In its brief in opposition to the Motions to Dismiss, the Plaintiff attempts to refute assertions of mischaracterization and does address the challenged exhibits. In addressing such exhibits, the Plaintiff may be seen to alter its allegations. The Plaintiff implies that it is alleging a lack of "meaningful" deliberation, as opposed to a total lack of deliberation. Pl.'s Brief at 31-33.

The facts in this case are different from those in Disney. Elkins founded IHS and had been an executive of the company for over 10 years at the time of the first Challenged Transaction. Ovitz was at Disney for one year. No expert was retained by Disney, while Bachelder (regardless of questions over the method of his selection) was retained by IHS. Thus, a change in characterization from a total lack of deliberation (and for that matter, a difference between the meaning of discussion and deliberation, if there is one), to even a short conversation may change the outcome of a Disney analysis. Allegations of nondeliberation are different from allegations of not enough deliberation. Nevertheless, these are motions to dismiss, governed by Court of Chancery Rule 12(b)(6). On a motion to dismiss, I may only consider the Complaint and documents that the Complaint incorporates or that are integral to it. Orman, 794 A.2d at 15. As a practical matter, therefore, I do not consider the disputed exhibits, or even the Plaintiff's seeming alteration of allegations. The future course of this proceeding, obviously, will depend upon whether the facts which the Plaintiff can prove match its allegations.

FN59. In re Walt Disney Co. Deriv. Litig., 825 A.2d at 289.

## c. The 1997 Option Grant

\*13 The Complaint discusses a letter Elkins sent to the Compensation Committee, urging them to sign consents for the 1997 Option Grant. [FN60] The letter, the Complaint alleges, opened with the phrase "as we discussed and approved." [FN61] Because the approval cited by the letter was only approval as to a grant "in the amount and price to be determined at a later date," and because no later discussion was ever taken, the Complaint concludes that "Elkins unilaterally determined the amount of his own [FN62] This is a conclusory option grant." allegation of the type I need not take as true for purposes of a motion to dismiss. [FN63] Here, the Complaint states that the Compensation Committee previously discussed and approved an option grant. While the Complaint alleges that Bachelder was asked to provide an after-the-fact supporting report, it does not allege that this previous discussion was defective. I cannot find, based on the nonconclusory allegations of fact in the Complaint, that the disregarded intentionally Defendants responsibilities with regard to this option grant. IHS's § 102(b)(7) provision thus insulates the non-Elkins Defendants from liability in regard to this assuming for these Transaction, Challenged purposes that these facts otherwise would describe a breach of fiduciary duty.

FN60. Compl. ¶¶ 29-30.

FN61. Id. ¶ 30.

FN62. Id.

FN63. Orman, 794 A.2d at 15.

## d. The 1997 Loan Program

I can find no sufficient allegation of knowing and deliberate indifference to the duty to act faithfully and with appropriate care with regard to the 1997 Loan Program. The Compensation Committee and the Board received Bachelder's September Report relating to IHS's option ratio. [FN64] Even accepting as true that IHS never contacted Bachelder to question him on this report, the report was presented to the Compensation Committee by Pickett, IHS's Chief Financial Officer. Complaint alleges that the Compensation Committee did engage in a discussion in regard to the report. While failure to consult a tax expert on the tax consequences of the report, and even the failure to set up a monitoring mechanism with regard to the loan program may or may not have been negligent (or even grossly negligent), no inference can be drawn that this decision was made without good faith. Defendants commissioned a compensation discussed his report, consultant report. implemented a program based on that report. While the Board may not have acted with the degree of care the Plaintiff would have preferred, IHS's § 102(b)(7) provision, as pertinent here, prevents the imposition of monetary liability for all but those actions undertaken disloyally or without good faith. The Plaintiff's allegations do not meet that standard.





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FN64. Because I find IHS's § 102(b)(7) provision shields Defendants from liability regarding the 1997 Loan Program, I do not reach arguments regarding 8 Del. C. § 141(e).

## e. The 1997 Compensation Revisions

With regard to the 1997 Compensation Revisions, the Plaintiff alleges that the Compensation Committee "completely abdicated [its] fiduciary duties with respect to review and approval of [Bachelder's] Compensation Review." [FN65] Specifically, the Complaint alleges the with Compensation Committee did not meet Bachelder, or discuss the progress of his work, and did not ask any questions or make requests or recommendations. The Complaint does, however, note that Bachelder did make a 15-minute presentation to the Compensation Committee, at which he provided the Committee with a 32-page report. Further, the Complaint concedes that following this presentation, a discussion ensued. As to the implementation of the Bonus Forgiveness Term, the Compensation Committee actually denied extension of the Bonus Forgiveness Term to the \$4.7 Million Loan. And while the Board did not engage in discussion following the Committee's approval, it is clear the Committee took enough action that I cannot conclude it acted in more than a grossly negligent manner, if that. [FN66]

FN65. Compl. ¶ 33.

FN66. For the same reason discussed above, I do not reach 8 *Del. C*. § 141(e).

\*14 Counsel for the Plaintiff, at oral argument on the Motions to Dismiss, discussed what would be a reasonable length of time for board discussion before approving, in that case, the 1997 Loan Program, or what would be an unreasonable length of time for the Board to consider such decisions. Counsel took the following position: "Now we're not saying if it was 20 minutes, it would have been okay or if it was 5 minutes, it wouldn't have been okay. Perhaps 5 or 10 minutes would have been sufficient if there had been some other involvement or discussion with the expert other than that very brief meeting." [FN67] The type of inquiry counsel may be suggesting is not particularly helpful in evaluating a fiduciary claim. As long as the Board engaged in action that can lead the Court to conclude it did not act in knowing and deliberate indifference to its fiduciary duties, the inquiry of this nature ends. The Court does not look at the reasonableness of a Board's actions in this context, as long as the Board exercised some business judgment.

FN67. Hearing Tr. at 42.

The Compensation Committee did rely on Elkins to identify the appropriate compensation consulting firm to advise it with respect to his compensation. By selecting a consultant under his influence, Elkins may have violated his fiduciary duties. To the extent the Board should have been more diligent in the selection process, the lack of diligence alleged, by itself and especially in light of Elkins's long history with the Company, is simply not enough to demonstrate a lack of loyalty or good faith on the part of the members of the Compensation Committee.

## f. Forgiveness for Amount Due Under the \$4.7 Million Loan

Accepting that the facts alleged regarding the extension of the Bonus Forgiveness Term to the \$4.7 Million Loan are true, the Compensation Committee acted based on a misleading letter from Elkins. Nevertheless, the Compensation Committee, if acting in conformity with even the Disney standard, should have at least been cognizant of its own refusal to extend a Bonus Forgiveness Term to the \$4.7 Million Loan at one of its meetings held less than five months before. Elkins's letter should have at least prompted some discussion. The Committee's signing Compensation unanimous written consents in this case raises a concern as to whether it acted with knowing and the Moreover, since deliberate indifference. ratified alleges the Board Complaint Compensation Committee's action without any review whatsoever, claims as to this Challenged Transaction survive the Motions to Dismiss.

## g. \$2.088 Million Loan

The \$2.088 Million Loan was the smallest of the loans and obviously begs the question: how does one compare a board's blessing of such a loan with the \$145 million transactions involved in *Disney?* The question, again in this context, is whether a





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board exercises some business judgment in making a compensation decision. As the Chancellor wrote in the first incarnation of *Disney*,

\*15 Just as the 85,000-ton cruise ships Disney Magic and Disney Wonder are forced by science to obey the same laws of buoyancy as Disneyland's significantly smaller Jungle Cruise ships, so is a corporate board's extraordinary decision to award a \$140 million severance package governed by the same corporate law principles as its everyday decision to authorize a loan. Legal rules that govern corporate boards, as well as the managers of day-to-day operations, are resilient, irrespective of context. [FN68]

FN68. In re Walt Disney Co. Deriv. Litig., 731 A.2d 342, 350 (Del. Ch.1998), aff'd in part, rev'd in part sum nom Brehm v. Eisner, 746 A.2d 244 (Del.2000)

While this loan, by itself, is much smaller than the package under scrutiny in *Disney*, the same principles apply--when a board acts with knowing and deliberate indifference to its duties to act faithfully and with appropriate care, it acts in such a way as to be denied the protection of a § 102(b)(7) provision.

Here, Newhall testified to his knowledge that Elkins was receiving the proceeds of the \$2.088 Compensation Million Loan prior to the Committee's approval. In justifying the signing of the unanimous consent without deliberation, Newhall simply stated he knew Elkins would never " 'pull anything behind anyone's back." ' [FN69] Even for an officer who founded a company and had been with that company for over 10 years, and even for a transaction as proportionately small as this, directors of a public corporation must exercise more than blind faith in approving loans. Claims against Mazik and Newhall [FN70] arising out of the ex post approval of this loan survive the Motions to Dismiss.

FN69. Compl. ¶ 58.

FN70. The Complaint does not allege Board ratification of this transaction.

h. \$4.2 Million Loan and Extension of the Bonus Forgiveness Term to the \$2.088 Loan

Again, the Complaint alleges Compensation Committee approval and Board ratification of an Elkins request without *any* "consideration, deliberation, or advice from any expert." [FN71] Because I must accept this allegation as true on a motion to dismiss, I deny the Motions to Dismiss as to this claim.

FN71. Compl. ¶ 60.

### i. \$4.5 Million Loan

The Complaint alleges that the Compensation Committee approved this \$4.5 Million Loan "without any deliberation as to the appropriateness of granting a new loan to Elkins or whether IHS received any consideration for this 'loan" ' [FN72] and that subsequent Board approval was "without consideration, deliberation or advice from any exert [sic]." [FN73] As such, I cannot dismiss claims regarding the approval of this loan.

FN72. Id. ¶ 64.

FN73. Id. ¶ 65.

## j. 1999 Loan Program

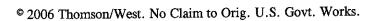
The entire Board approved the 1999 Loan Program without Compensation Committee approval. While Glew sent a letter to the Board stating that the 'discussed Compensation Committee recommended" 'the loan program, [FN74] the Complaint alleges it in fact did not. Instead, the Complaint alleges that the Board approved the program "without any consideration, deliberation, [FN75] Such an or advice from any expert." allegation, if true, would imply the type of knowing and intentional indifference that would imply a breach of fiduciary duty not insulated from liability by a § 102(b)(7) clause. The Motions to Dismiss the claims with regard to this Challenged Transaction are denied.

FN74. Id. ¶ 73.

FN75. Id. ¶ 68.

k. Extension of the Five-Year Forgiveness Term to all of Elkins's Loans

\*16 The Complaint alleges that Bachelder was







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(Cite as: 2004 WL 1949290, \*16 (Del.Ch.))

opposed to extending the Five-Year Forgiveness Provision to all of Elkins's loans, but it stops short of alleging the Compensation Committee knew of his opposition. [FN76] While not alleging a total lack of deliberation on behalf of the Compensation Committee, it does allege such a lack in the Board's ratification of Compensation Committee action. Moreover, the Complaint, at paragraph 78, may be read to allege that, although the Compensation Committee deliberated at a July 8, 1999, meeting, it did not consult with any experts with respect to the extension of the term, and did not consider its costs to IHS or whether IHS would receive any consideration from it. Once again, given the procedural posture of this matter, the Motions to Dismiss as to this Challenged Transaction are denied.

FN76. Id. ¶¶ 76-77; Hearing Tr. at 45-46.

## 1. The Elkins "Poison Pill"

The Plaintiff alleges that it was "unable to identify any corporate authorizations for the January 2000 Amendments, or any analysis of the January 2000 Amendments, their cost to IHS or the corporate performed either by this for reason Compensation Committee or by other members of [FN77] On a motion to dismiss the Board." pursuant to Court of Chancery Rule 12(b)(6), the Court must take all reasonable inferences from the allegations in the favor of the nonmoving party. A reasonable inference one can take from an inability to find such information, after a reasonable inspection, is that no such action was taken. [FN78] Thus allegations regarding the Elkins "Poison Pill" are sufficient, at this stage of litigation, to sustain the Plaintiff's breach of fiduciary duty claims.

FN77. Compl. ¶ 80.

FN78. Without more, a plaintiff's allegation that it did not find a certain corporate document may mean little. It is significant, however, that the Committee, through proceedings in the Bankruptcy Court, was able to conduct an investigation to develop and to support its allegations. E.g., Compl. ¶¶ 17, 20 & 58. This investigation allowed for substantially broader inquiry than would have been available under, for example, 8 Del. C. § 220. It included not only obtaining documents but also deposing directors and former in-house counsel. Thus, the alleged absence

of approvals, in this unique circumstance, supports the inference, at least in the context of a motion under Court of Chancery Rule 12(b)(6), that there was none. Again, the facts, when fully developed, may turn out to be quite different.

## D. Duty of Loyalty--Elkins

In general, employees negotiating employment agreements with their employers have the right to seek an agreement containing the best terms possible for themselves. However, once an employee becomes a fiduciary of an entity, he has a duty to negotiate further compensation agreements "honestly and in good faith so as not to advantage himself at the expense of the [entity's] shareholders." [FN79] This requirement does not prevent fiduciaries from negotiating their own employment agreements so long as such negotiations are "performed in an adversarial and arms-length manner." [FN80]

FN79. In re Walt Disney Co. Deriv. Litig., 825 A.2d at 290.

FN80. Id.

The Complaint contains numerous allegations that Elkins failed to fulfill this duty. At oral argument, counsel for the non-Elkins Defendants, discussed some of the Plaintiff's allegations of Elkins's control of the Board. [FN81] That Elkins set out agendas for Board and Compensation Committee meetings; that Elkins attended meetings; that he spoke with directors outside of the meetings; that he negotiated his compensation packages with the Board and Compensation Committee; or even that he spoke with the Board's compensation consultant are all, individually, not enough to show a breach of Elkins's duty of loyalty. But these, taken together, and coupled with the Complaint's allegations that Elkins reviewed and revised every draft of Bachelder's reports before they were submitted to the Board; [FN82] that Elkins exerted pressure on Bachelder to justify Elkins's compensation; [FN83] that Elkins's March 19, 1998 letter to the Board stated inaccurate facts as to what the Compensation Committee had previously approved in regard to forgiveness of previous loans; [FN84] that Elkins caused IHS to disburse funds to him without corporate authority; [FN85] that Elkins insisted on the 1999 Loan Program solely because he thought Citibank would seek to eliminate IHS's use of its





(Cite as: 2004 WL 1949290, \*16 (Del.Ch.))

credit agreement to provide loans to employees; [FN86] and that Elkins insisted on extending a Five-Year Forgiveness Term to all of his loans, notwithstanding opposition by Bachelder; [FN87] suggest Elkins "may have breached his fiduciary duties by engaging in a self-interested transaction." [FN88]

FN81. Hearing Tr. at 23-24. While this discussion dealt with whether the Board was "beholden" to Elkins, it is useful in this context as well. The allegations are listed in Compl. ¶¶ 17-19.

FN82. Id. ¶ 34.

FN83. Id. ¶ 38.

FN84. Id. ¶ 57.

FN85. Id. ¶¶ 26, 27, 58, 64.

FN86. Id. ¶ 66.

FN87. Id. ¶ 75.

FN88. In re Walt Disney Co. Deriv. Litig., 825 A.2d at 290.

\*17 Elkins argues that either Compensation Committee or Board approval cleanses any duty of loyalty violation he may have committed. The Plaintiff is not alleging here that Elkins breached his fiduciary duty of loyalty because of the end result of achieving the Challenged Transactions. The Plaintiff is arguing that Elkins, in bad faith, manipulated the process of Compensation Committee or Board approval itself. If he manipulated the process, he cannot benefit from the decisions reached through that process.

Elkins is correct that this case is not identical to Telxon Corp. v. Meyerson. [FN89] Telxon addressed an entire board's approval of board member compensation. There, the board was self-determining its compensation. Here, however, the Plaintiff is alleging that Elkins engaged in a pattern of behavior, in bad faith, to self-determine his benefits, notwithstanding the necessity of board approval. To the extent the Complaint argues facts that, if true, would show Elkins acted in bad faith and in conflict with his fiduciary duty of loyalty to IHS, such a claim cannot be dismissed at this stage.

FN89, 802 A.2d 257 (Del.2000).

## E. Waste

Count III of the Complaint claims that each of the Defendants wasted corporate assets by approving the Challenged Transactions and by failing to assure the proceeds of the loans from IHS to executive officers were used for the stated corporate purpose.

Waste is a standard rarely satisfied in Delaware courts. Indeed, waste is "an extreme test, very rarely satisfied by a ... plaintiff ." [FN90] In Brehm v. Eisner, the Supreme Court described the plaintiffs' allegations as that the board not only committed a procedural due care violation in approving an employment agreement, "but also that the Board committed a 'substantive due care' violation constituting waste." [FN91] The Court went on to dismiss the characterization of waste in this manner, equating due care with process. In evaluating a waste claim, courts look to the exchange itself. The exchange must be irrational. [FN92]

FN90. Steiner v. Meyerson, 1995 WL 441999, at \*1 (Del. Ch. Jul. 19, 1995).

FN91. Brehm v. Eisner, 746 A.2d 244, 262 (2000).

FN92. Id. at 264. This is an important distinction. Rarely, if ever, will a plaintiff have direct evidence of a board's intent. Yet the Disney standard is scienter-based. Thus, the Court will generally be required to look to the Board's actions as circumstantial evidence of state of mind. The Court, in analyzing whether an action was taken with intentional and conscious disregard of a board's duties, must determine that the action is beyond unreasonable; it must determine that the action was irrational.

In *Brehm*, the Supreme Court noted this distinction. In rejecting the "substantive due care" argument made by the plaintiffs, the court noted

Due care in the decisionmaking context is process due care only. Irrationality is the outer limit of the business judgment rule. Irrationality may be the functional equivalent of the waste test or it may tend to show that the decision is not made in good faith, which is a key ingredient of the business judgment rule.

Id. at 264. In the case of an alleged breach of fiduciary duty for intentionally and consciously





(Cite as: 2004 WL 1949290, \*17 (Del.Ch.))

disregarding one's duties of faithfulness and care, the Court will focus on whether the Board's process is irrational. In executive compensation cases, the Court will look to see whether the Board engaged in any form of review or deliberation. While a board's action might be found to violate both the standard framed in Disney and the waste standard, this is not one of those cases.

To succeed in proving waste, a plaintiff must plead facts showing " " 'an exchange that is so one sided that no business person of ordinary, sound judgment could conclude that the corporation has received adequate consideration." " ' [FN93] Further, when dealing with a board's decision on executive compensation, its substantive decision is entitled to great deference. "It is the essence of business judgment for a board to determine if " 'a "particular individual warrant[s] large amount[s] of money, whether in the form of current salary or severance payments." " ' [FN94]

FN93. *Id.* at 263 (quoting *In re Walt Disney Co. Deriv. Litig.*, 731 A.2d at 362 (quoting *Glazer v. Zapata*, 658 A.2d 176, 183 (Del. Ch.1993))).

FN94. *Id.* (quoting *In re Walt Disney Co. Deriv. Litig.*, 731 A.2d at 362 (quoting *Grimes v. Donald*, 673 A.2d 1207, 1215 (Del.1996))).

The Plaintiff's brief acknowledges that there are only two ways for a waste claim to survive a motion to dismiss: the Complaint alleges facts showing the corporation received no consideration, or that a transfer of corporate assets served no corporate purpose. [FN95] As written in IHS's 1999 Proxy Statement: [FN96]

FN95. Pl.'s Brief at 38 (citations omitted).

FN96. IHS's 1997-1999 Proxy Statements are included in the Appendix to the non-Elkins Defendants' Motion to Dismiss, and were not among the documents included in the Plaintiff's motion to strike. The Court considers them incorporated by reference to the Complaint.

One of the Company's strengths contributing to its success is a strong management team, many of whom have been with the Company for a large number of years. The Committee believes that low executive turnover has been instrumental to the

Company's success, and that the Company's compensation program has played a major role in limiting executive turnover. The compensation program is designed to enable the Company to attract, retain and reward capable employees who can contribute to the continued success of the Company, principally by linking compensation with the attainment of key business objectives. [FN97]

FN97. 1999 Proxy Statement.

\*18 This stated corporate purpose, to retain key employees, is repeated in IHS's 1998 and 1997 Proxy Statements.

The Plaintiff challenges this stated purpose, claiming it to be a sham, because of the Board's failure to monitor how the loans were spent. While challenging a failure to monitor may be a proper breach of duty of care claim, I cannot conclude that an alleged failure to monitor proceeds of compensation, *ex post*, without more, is enough to conclude that a Company's articulated purpose is a sham.

The Plaintiff's brief argues that, regardless of corporate purpose, a motion to dismiss a waste claim must fail if the corporation received no valid consideration for its exchange of assets. Delaware law recognizes that retention of key employees may itself be a benefit to the corporation. [FN98] The Plaintiff argues that, with regard to the Extension of the Five-Year Forgiveness Term, Bachelder believed that such extension could not be supported by consideration to be obtained by IHS. However, Plaintiff does not claim that the Board knew of Bachelder's determination. [FN99] The Five-Year Forgiveness provisions were designed to forgive 20% of a loan so long as an officer was in the continuous employ of IHS. [FN100] It is not irrational to conclude that the extension of these provisions induced Elkins to stay with IHS in the face of troubling financial times. [FN101] In sum, I conclude that this is not an "unconscionable case [ ] where [the] directors irrationally squander[ed] or g[a]ve away corporate assets." [FN102]

FN98. Beard v. Elster, 160 A.2d 731, 738 (Del.1960). See also Zupnick v. Goizueta, 698 A.2d 384, 387-88 (Del. Ch.1997). The Plaintiff challenges the Defendants' reliance on Zupnick. Although





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Zupnick dealt with the awarding of options for past consideration, instead of the awarding of compensation to retain services, the basic argument that additional compensation is waste because an officer was already contractually obligated to perform services to the company and had been compensated for doing so is present in both Zupnick and this case, and was rejected in Zupnick.

FN99. At oral argument, the Plaintiff conceded that the Complaint, while alleging that Elkins sought out Bachelder to justify the extension of the forgiveness provisions, does not allege that the Board relied on Bachelder, or knew of Elkins's consultation with him. Hearing Tr. at 45-46. Specifically, the Complaint states that "neither the Board nor the Compensation Committee consulted with any experts with respect to the July Forgiveness." Compl. ¶ 78.

FN100. Compl. ¶ 71.

FN101. Brehm, 746 A.2d at 264 (2000) ("Irrationality is the outer limit of the business judgment rule.").

FN102. Id. at 263.

F. The Elkins Waiver Agreement

The Agreement [FN103] provides:

FN103. The parties have not questioned that the Court may consider the Agreement.

The Debtors shall have, and shall be deemed to have fully, finally and forever released, relinquished and discharged all Elkins Released Parties from all Released Claims that they individually or collectively, whether directly, representatively, derivatively, or in any other capacity, ever had, now have, or hereafter can, shall or may have[.] [FN104]

FN104. Agreement at § 7.1(ii).

Released Claims are defined generally to include: [A]ll Claims, rights, causes of action (including Avoidance Power Causes of Action), notes, debts, accounts payable, rights of reimbursement or contribution, demands, judgments, suits, matters and issues, known or unknown, whether individual, class, derivative, representative, legal,

equitable, or any other type, or in any other capacity, of the Debtors, in each case against an Elkins Released Party. [FN105]

FN105. Id. § 1.24.

Excluded from this general definition are claims giving right to a loss arising from Wrongful Acts. [FN106] That term, defined for purposes of the Agreement as defined in directors' and officers' insurance policies procured by IHS (the "D & O Policies"), includes alleged breaches of fiduciary duty.

FN106. Id. § 1.24(i).

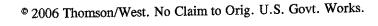
Moreover, the Agreement limits the source of recovery for Non-Released (i.e., Wrongful Acts for these purposes) claims to those covered by the D & O Policies:

[I]t [is] the express intent of the parties to this Agreement that the insurance available, if any, pursuant to the D & O Policies shall be the sole source of recovery for any Claims of the Debtors which do not constitute Released Claims; provided, however, a Claim against Elkins giving rise to a Loss arising from a Wrongful Act shall constitute a Released Claim if the Loss incurred by Elkins with respect thereto exceeds the amount actually paid by the Insurer under any D & O Policy (but shall constitute a Released Claim only for the amount of such excess)[.] [FN107]

FN107. Id.

\*19 It is not in dispute that the breach of fiduciary duty claims are Wrongful Acts, as the Agreement (by way of the D & O Policies) defines them. The Plaintiff has admitted that the D & O Policies are the sole source of recovery. [FN108] I see no reason, especially in light of this concession, that the Plaintiff's claims against Elkins should be dismissed. To the extent any damages, if found, exceed coverage under the D & O Policies, they will be deemed to constitute Released Claims.

FN108. Pl.'s Opening Br. at 44 ("Plaintiff acknowledges that the Release limits any recovery against Elkins to amounts actually paid by the insurers, and acknowledges further than, as a result, Plaintiff may not recover from Elkins or from any Elkins Released Party any amount in excess of







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(Cite as: 2004 WL 1949290, \*19 (Del.Ch.))

amounts actually paid by the insurers.").

### IV. CONCLUSION

For the foregoing reasons, the non-Elkins Defendants' motion to dismiss the Plaintiff's waste claim is granted. Similarly, the non-Elkins Defendants' motion to dismiss the Plaintiff's fiduciary duty claims, with regard to the 1996 Bonus, 1997 Option Grant, 1997 Loan Program, and 1997 Compensation Revisions is granted. The non-Elkins Defendants' motion to dismiss the Plaintiff's fiduciary duty claim in regard to the \$2.088 Million Loan is dismissed as to all non-Elkins defendants except for Mazik and Newhall. The non-Elkins Defendants' motion to dismiss is granted for Cirka as to the \$4.2 Million Loan, the Extension of the Bonus Forgiveness Term to the \$2.088 Million Loan, the \$4.5 Million Loan, the 1999 Loan Program, the Extension of the Five-Year Forgiveness Term, and the Elkin "Poison Pill." The non-Elkins Defendants' motion to dismiss is granted for Crawford and Strong as to the Elkins "Poison Pill." In all other respects, the non-Elkins Defendants' motion to dismiss is denied.

Elkins's motion to dismiss the Plaintiff's waste claim is granted. To the extent the Plaintiff's claims reach Elkins as a Board member, Elkins's motion to dismiss those claims is granted to the same extent as the non-Elkins Defendants' motion to dismiss. Elkins's motion to dismiss the Plaintiff's breach of fiduciary duty claims made against him individually and in a capacity apart from his role as a director is denied.

Counsel shall confer and submit a conforming order within 10 days.

Not Reported in A.2d, 2004 WL 1949290 (Del.Ch.)

END OF DOCUMENT





# **TAB 20**

Not Reported in A.2d

Not Reported in A.2d, 1983 WL 17985 (Del.Ch.)

(Cite as: 1983 WL 17985 (Del.Ch.))

Only the Westlaw citation is currently available.

UNPUBLISHED OPINION. CHECK COURT RULES BEFORE CITING.

Court of Chancery of Delaware, New Castle County.

BERNARD POGOSTIN, ANN BROWN, and IRWIN J. NEWMAN, Plaintiffs

W. THOMAS RICE, ELIOT H. STEIN, FRED SULLIVAN, A. LIGHTFOOT WALKER, ARTHUR C.

BABSON, FRANCIS L. CAPPAERT, EDWIN I. HATCH, PETER C. HUANG, GEORGE T. SCHARFFENBERGER, JOE E. LONNING, DANIEL E. LYONS, STEPHEN E. O'NEIL, EBEN E.

PYNE, JOHN H. WASHBURN and CITY INVESTING COMPANY, Defendants CIVIL ACTION No. 6235.

> Submitted: May 19, 1983. Decided: Aug. 12, 1983.

On Defendants' Motion to Dismiss for Failure to Make A Pre-Suit Demand: granted.

Victor F. Battaglia, and Samuel R. Russell, Biggs & Battaglia, P.A., Wilmington, and Mordecai Resenfeld, P.C., New York City, for plaintiffs.

- H. Murray Sawyer, Jr., and Philip B. Beardsley, H. Murray Sawyer, Jr., P.A., Wilmington, for defendant-City Investing Company.
- R. Franklin Balotti, and Donald A. Bussard, Richards, Layton & Finger, Wilmington, and Henry B. Gutman, Cravath, Swaine & Moore, New York City, for individual defendants.

MEMORANDUM (Unreported) OPINION

HARTNETT, Vice Chancellor.

\*1 Defendants moved to dismiss this stockholders' derivative suit because of the plaintiffs' failure to make a demand for redress on the Board of Directors prior to the institution of their suit and because of their failure to demonstrate that a demand would have been futile. The defendants' motion must be granted.

I

The complaint, as amended, alleges three causes of action based on the circumstances and effect of an offer made by Tamco Enterprises, Inc. ('Tamco') to acquire all the assets of City Investing Company ('City'). The plaintiffs are stockholders of City. The defendants are City and City's Board of Directors which is comprised of four inside directors and ten outside directors.

On June 25, 1980 Tamco made an offer to acquire all the assets of City for a purchase price equivalent to \$32.50 per share. The offer was made contingent upon the endorsement of the proposed transaction by City's Board of Directors. Consideration and evaluation of the offer was initially undertaken by a special committee of the board comprised of outside directors. The special committee was assisted in its evaluation by Blyth Eastman Paine Webber, Incorporated and the First Boston Corporation.

On July 23, 1980 the chairman of the special committee reported the committee's conclusions to Thereafter, the Board of the board of City. Directors concluded by unanimous vote that City's potential asset value and future prospects were such that the Tamco offer was not in the best interests of the Corporation and its shareholders.

II

This rejection forms the basis of Count one of the complaint. Plaintiffs allege that the rejection of the Tamco offer was a violation of the Board's fiduciary duty because it provided substantial benefits for City and its shareholders. According to the plaintiffs, the basis for the rejection was defendants' selfish motive to retain control of City and to continue receiving substantial benefits for their service as directors.

Count two of the complaint reiterates the same allegations as found in Count one. It, however, asserts a class action claim on behalf of those who owned shares on July 23, 1980. Plaintiffs agreed during oral argument to the dismissal of this Count.

Ш

Count three of the complaint alleges another breach





(Cite as: 1983 WL 17985, \*1 (Del.Ch.))

of fiduciary duty arising out of the Tamco offer because of its purported effect on payments made to inside directors under an executive incentive compensation plan ('Share Unit Plan').

The Share Unit Plan was approved by City's shareholders at the 1971 annual meeting. Under the Plan, certain officers and employees were to be granted Share Units, a unit being equivalent to one share of common stock. The stated purpose of this Plan is to afford an incentive to key employees and officers and to enable City to retain and attract high quality personnel.

The initial value of a Share Unit was equal to the mean of the high and low sales price of a share of City common stock on the date of the grant. The amount to be paid under the Plan is determined on the 5th anniversary of the date of the grant or such date as is determined by the committee administering the Plan. The amount to be paid is equal to the total appreciation in value between the grant date and payment date--including assumed reinvestment of dividends. The committee which determines the mode of payment and date of payment consists of four members of the Board, none of whom is a beneficiary under the Plan.

\*2 In 1980 the Share Units previously granted to defendants Scharffenberger, Huang, Lyons and O'Neil were paid. According to the defendants, the relevant valuation periods for these Share Units did not include any part of the period between June 25, 1980 to July 23, 1980, during which the tender offer of Tamco was under consideration. Plaintiffs, however, claim that the stock activity in June through August of 1980 resulting from the tender offer had a significant impact on the price of the stock and artificially elevated its value.

In effect, plaintiffs allege that as a result of a sudden increase in price of City's stock, caused by the publicity resulting from the pendency of Tamco's offer, City was required, pursuant to the 1971 Share Unit Plan, to pay the four inside directors additional compensation of approximately 10 million dollars. Plaintiffs further assert that it was a breach of the fiduciary duty of the defendants to permit the increased payments under the Plan and it was a breach for the four inside directors to accept the increased payments.

IV

Plaintiffs, therefore, argue that it would have been futile for them to have made a demand on the directors of City because all the directors participated in and are liable for the alleged wrongs. Moreover, plaintiffs claim that a demand prior to the institution of this action would have been useless because the directors would be required to sue themselves.

Defendants respond that plaintiffs' reasons for failure to make a demand are not supported by allegations of facts with particularity as required under Chancery Court Rule 23.1. With respect to plaintiffs' first claim, defendants assert that there are no allegations besides conclusory allegations that the four inside directors either controlled or dominated the remainder of the Board. Likewise, defendants claim that plaintiffs' third count is devoid of any allegations of interesteness on the part of a majority of the Board or allegations of control and domination. Finally, the defendants assert that both the decision to reject the Tamco offer and the payments under the Plan are decisions which are traditionally protected by the business judgment rule.

V

This Court has recently considered the demand before suit requirement of Rule 23.1 in several cases. Bergstein v. Texas Intern. Co., Del. Ch., 453 A.2d 467 (1982); Kaufman v. Beal, Del. Ch., C.A. Nos. 6485-N.C. and 6526-N.C., Hartnett, V.C. (Feb. 25, 1983); Lewis v. Aronson, Del. Ch., C.A. No. 6919-N.C., Hartnett, V.C. (May 26, 1983); and Haber v. Bell, Del. Ch., C.A. No. 6706-N.C., Hartnett, V.C. (June 13, 1983). There is, therefore, no need to discuss in detail the law relating to a motion to dismiss for failure to make a demand for redress before suit.

In summary, the law in Delaware, at least at this juncture, is that in considering a motion to dismiss for failure to make a pre-suit demand pursuant to Rule 23.1, only those matters referred to in the pleadings are to be considered by the Court. All well-plead facts will be assumed to be true and all inferences will be viewed in a light most favorable to the plaintiff. Conclusions of law or fact, however, will not be assumed to be true without specific allegations of fact which support the conclusions.





(Cite as: 1983 WL 17985, \*2 (Del.Ch.))

\*3 Chancery Court Rule 23.1, which is virtually identical to Fed. R. Civ. P. 23.1, is a rule of substantive right--not simply a technical rule of pleading. It is designed to give a corporation, on whose behalf a derivative suit is brought, the opportunity to rectify the alleged wrongs without suit or to control any litigation brought for its benefit. A plaintiff, therefore, who chooses not to make a demand prior to suit is faced with the responsibility of demonstrating with particularity why his demand on the Board of Directors would have been futile. If he fails in meeting this burden, he will find that his suit will be dismissed in response to a motion to dismiss—even if he has an otherwise meritorious claim.

The test for determining whether a demand for redress before suit would have been futile is whether the board, at the time of the filing of the suit, could have impartially considered and acted upon the demand. Interestedness affects impartiality and may arise in many ways. For example, it may arise from the personal financial interest of the director in the transaction or because he faces the possibility of personal liability due to his having improperly approved the challenged transaction.

The business judgment rule, which is a presumption that a rational business decision of an officer or director is proper unless facts exist which remove the decision from the protection of the rule, is a allegations of board defense to potential interestedness and demand futility. The business judgment rule may shield the transaction from judicial scrutiny and, if so, a director who had no personal interest in the transaction would be able to disinterestedly consider a demand. On the other hand, if the business judgment rule is not applicable, a director who approved the transaction may face personal liability for his actions and therefore could not consider a demand without bias.

A plaintiff, in order to meet his burden of showing the futility of a pre-suit demand, is not required to allege that a challenged transaction could not, under any circumstances, be considered the product of business judgment. He must only allege facts which, if true, permit the Court to draw a reasonable inference that the presumption afforded by the business judgment rule is not applicable—at least at the motion to dismiss stage of the proceedings. In certain circumstances the

challenged transaction, itself, may permit such an inference. However, in order for a plaintiff to overcome the presumption of the business judgment rule, and permit a Court to, at least, draw a reasonable inference that the rule is not applicable, there must be allegations of particular facts--and not conclusions--from which such an inference can be drawn.

Needless to say, it is most difficult for a court to draw inferences at the motion to dismiss stage, where often no discovery has been made, and the court therefore must carefully scrutinize the pleadings.

A careful scrutiny of the complaint in thi case shows a complete absence of allegations of fact which would enable me to reasonably infer that a majority of the directors of City have a personal interest in the outcome of this suit.

#### V

\*4 Plaintiffs first attempt to excuse their failure to have made a demand by alleging that the fourteen defendant directors participated in the wrongs alleged, namely, the rejection of the Tamco offer and the payments to the four inside directors pursuant to the Share Unit Plan. The first allegation of wrongdoing, the rejection of the Tamco offer to buy all of City's assets, is completely devoid of any particularized facts showing interestedness or other bias on the part of a majority of the board. Likewise, this allegation lacks any showing of circumstances from which a reasonable inference could be drawn that the business judgment rule is not applicable.

Plaintiffs merely state that there was no proper business purpose in rejecting the offer other than to insure control and benefits for the four inside directors--a minority of the board. Without more, it cannot be said that the plaintiffs have alleged facts which, if true, show that a majority of the board could not have impartially considered a demand for redress before suit. Plaintiffs do not allege that a majority of the board had a financial interest in the transaction nor do they allege facts which show that the four inside directors dominated and controlled the majority of the board. As Rule 23.1 requires, there must be allegations of particular facts and not Therefore, the plaintiffs' mere conclusions. conclusory allegations in Count one that the board





(Cite as: 1983 WL 17985, \*4 (Del.Ch.))

was interested or otherwise partial are not sufficient to sustain an excused demand.

A more difficult issue is presented by the payment to the four inside directors of the increased amounts under the Share Unit Plan. There are no allegations of particular facts, however, that a majority of the board was either financially interested in the transactions or interested in the transactions by reason of the domination of the board by the four director-recipients under the Plan. Plaintiffs only assert that the directors breached a fiduciary duty under the circumstances by not suspending the payments.

It is well settled that stock appreciation rights have been recognized as being reasonably related to the legitimate purpose of retaining qualified personnel. Lieberman v. Becker, Del. Supr., 155 A.2d 596 (1959); Bergstein v. Texas Intern. Co. Del. Ch., 453 A.2d 467 (1982). Furthermore, compensation levels are generally held to be within the discretion of the board of directors and the setting of compensation is presumed to have been in good faith and in the best interests of the corporation. 8 Del. C. § 122; Warshaw v. Calhoun, Del. Supr., 221 A.2d 487 (1966); Bergstein v. Texas Intern. Co., Thus, courts are generally reluctant to supra. inquire into the reasonableness of the executive compensation where such is fixed by a disinterested Phantom stock options, like all stock board. options, are difficult to attack where approved by ratified bv or directors disinterested Lieberman v. Becker, supra; stockholders. Bergstein v. Texas Intern. Co., supra.

\*5 The payments made pursuant to the Share Unit Plan were a form of executive compensation and therefore within the realm of the business judgment rule. The purpose of the Plan--that is, to attract and retain highly qualified executives--is a legitimate purpose. The Share Unit Plan was adopted in 1971 by a majority of disinterested directors and ratified by the stockholders. And there are no allegations of any breach of fiduciary duty with respect to the adoption of the Plan in 1971. Compare Bergstein v. Texas Intern. Co., supra. Distributions under the Share Unit Plan as adopted in 1971 would therefore generally be protected from judicial scrutiny by the presumption of propriety afforded by the business judgment rule unless there are allegations of particular facts in the complaint which would remove the payments from the protection of the No such allegations are contained in the complaint nor the two amendments to it. Plaintiffs alluded at oral argument to certain language in the Plan which they say imposes some sort of affirmative duty on the directors to suspend payments in the circumstances present in this case. The complaint and its amendments, however, do not make such allegations and therefore they cannot be considered in deciding this motion.

## VIII

Finally, plaintiffs contend that the board's alleged wrongs would have placed the board in the position of suing themselves. This is without merit. The requirement for a pre-suit demand is the absence of a showing of interestedness or other bias. To hold as plaintiffs desire would be a circumvention of the clear purpose of Rule 23.1. Haber v. Bell, Del. Ch., C.A. No. 6706-N.C., Hartnett, V.C. (June 13, 1983).

In conclusion, the rejection of the Tamco offer was a judgment by the City Board--a majority of whom were disinterested. The plaintiffs have not alleged facts which would permit the Court to draw a reasonable inference that such decision is not protected by the business judgment rule. Likewise, there have not been alleged any facts which would show that the Share Unit Plan-a Plan which was adopted by the stockholders of City--would not be protected by the presumption of propriety afforded by the business judgment rule. A demand, therefore, would not have been futile because a majority of the directors of City could have impartially entertained the demand before suit.

The complaint is dismissed because plaintiffs have not demonstrated that their failure to make a pre-suit demand for redress upon the City board can be excused.

IT IS SO ORDERED.

Not Reported in A.2d, 1983 WL 17985 (Del.Ch.)

END OF DOCUMENT





## **TAB 21**

Not Reported in A.2d Not Reported in A.2d, 1989 WL 120358 (Del.Ch.), 15 Del. J. Corp. L. 1113 (Cite as: 1989 WL 120358 (Del.Ch.), 15 Del. J. Corp. L. 1113)

UNPUBLISHED OPINION. CHECK COURT RULES BEFORE CITING.

Court of Chancery of Delaware, New Castle County.

RONALD PORTER and ROBERT A. FANEUIL, Plaintiffs,

v.

TEXAS COMMERCE BANCSHARES, INC., BEN F. LOVE, HENRY L. HILLMAN, J. RUDNEY

ATALLA, THOMAS D. BARROW, EMIL MOSBACHER, ROBERT MOSBACHER, RICHARD PIVIROTTO,

R.W. MONCRIEF, MELVIN R. GOODES, LAWRENCE G. RAWL, TRAVIS H. PETTY, JAMES L.

POWELL, DONALD C. PLATTEN, HARLAN R. CROW, JOHN H. DUNCAN, BERRY R. COX, DONALD

L. BENTSEN, DONALD R. KEOUGH, JACK S. BLANTON, C.C. BUTT, CHEMICAL NEW YORK

CORPORATION, ROBERT J. CALLANDER, JON P. NEWTON, JOHN D. BYRAM, HAROLD S. HOOK,

EDWARD G. JEFFERSON, HENRY H. KING, J.B. GOODSON, THOMAS S. JOHNSON, TERRY A.

KIRKLEY, PAUL R. HAAS, WILLIAM A. MARQUARD, A.S. SIGLER, P.H. CREEKMORE,

BARBARA JORDAN, R.B. LABOON, DON D. JORDAN, RICHARD D. WOOD, W.M. BLUMENTHAL.

F.E. HOGLUND, KENNETH L. LAY, J.J. ROFF, CHARLES SAPP, JAMES R. LESCH, F.D.

SCHNEIDER, GEORGE V. GRUNE, F.H. WILLIAMS, K.W. REESE, CYRIL WAGNER, WILLIAM C.

HARVIN, ROBERT G. GOELET, CHARLES L. BROWN, EUGENIO GARZA LAGUERA, M.R. WALLACE, MARC J. SHAPIRO, RAWLEIGH WARNER, GEORGE WEISSMAN, A. FUNKHOUSER, M.I.

SOVERN, WALTER V. SHIPLEY, C.S. NICANDROS and RICHARD S. SIMMONS, Defendants.

CIV.A. No. 9114.

Submitted Sept. 27, 1989. Decided Oct. 12, 1989.

Filed 01/20/2006

\*\*1118 R. Bruce McNew, and Lisa J. Rodriguez, of Greenfield & Chimicles, Wilmington, Delaware, and Haverford, Pennsylvania, for plaintiffs.

Richard L. Sutton, Thomas C. Grimm, and Mary B. Graham, of Morris, Nichols, Arsht & Tunnell, Wilmington, and Cravath, Swaine & Moore, New York City, for defendants Chemical New York Corporation and Walter V. Shipley.

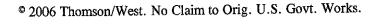
R. Franklin Balotti, and Jesse A. Finkelstein, of Richards, Layton & Finger, Wilmington, and Baker & Botts, Houston, Texas, for defendants Texas Commerce Bancshares, Inc. and Ben F. Love.

## MEMORANDUM OPINION

ALLEN, Chancellor.

\*1 Plaintiffs Ronald Porter and Robert A. Faneuil owned common stock of Texas Commerce Bancshares, Inc. ("Texas Commerce"), a bank holding company incorporated in this State, when, on May 1, 1987, pursuant to a merger approved by a vote of the Texas Commerce shareholders, their stock was converted into a right to receive an amalgam of cash and securities. In the merger, Texas Commerce ceased to exist as an independent bank holding company and became a subsidiary of Chemical New York Corporation ("Chemical"), one of the largest U.S. bank holding companies. In the merger, Chemical increased its assets from less than \$57.9 billion to \$79 billion.

Messrs. Porter and Faneuil felt aggrieved by the merger. On July 16, 1987, they filed a complaint in this court naming both corporations and the members of both boards of directors as defendants. Their suit seeks rescission of the merger or in the alternative, damages. Defendants rather promptly moved to dismiss Counts I \*\*1119 and III of the complaint on the ground that neither of those counts state a claim upon which relief may be granted. [FN1] Specifically, defendants contend that those counts essentially alleged only that the price paid in the merger did not reflect the fair value of plaintiffs' The exclusive forum in which plaintiffs could litigate a claim that their Texas Commerce







(Cite as: 1989 WL 120358, \*1 (Del.Ch.), 15 Del. J. Corp. L. 1113, \*\*1119)

stock was worth more than the consideration paid in the merger, however, is said to be an appraisal action under Section 262 of our corporation law.

While plaintiffs admit that the fairness or adequacy of the price is a central concern of theirs, they actively resist the notion that their complaint entails nothing more. Rather, they assert that their complaint includes valid claims of breach of duties of loyalty and care which, when proven, will entitle them to relief unavailable in an appraisal form of action.

For the reasons that follow, I conclude that plaintiffs are in some respects correct, but that important aspects of their complaint are nothing more than charges that the merger price was inadequate, for which the exclusive remedy is provided by Section 262 of our corporation law. Before turning to a statement of the reasons for this conclusion, it will be helpful to set forth the facts as alleged. [FN2]

Ĭ.

According to the complaint, as of December 31, 1986, Texas Commerce was the 29th largest banking organization in the United States measured by assets. Messrs. Porter and Faneuil were among its 20,000 shareholders. Defendant Ben F. Love is chairman and chief executive officer of Texas Commerce. Numerous other individual defendants were, at all relevant times, directors of Texas Commerce. [FN3]

\*\*1120 Chemical is a bank holding company incorporated in Delaware. It conducts a worldwide financial services business through its subsidiaries. Numerous individual defendants were, at all relevant times, directors of Chemical and Chemical Bank, a New York chartered bank which is Chemical's principal subsidiary bank. [FN4]

## Pre-Merger Activities

\*2 The complaint attempts to outline a story of directorial mismanagement and corporate decline. During the years immediately preceding the merger, Texas Commerce acquired numerous banks in Texas. Many of these banks, plaintiffs allege, had poor controls and minimal lending standards. By the fall of 1984, about 55% of Texas Commerce's \$3.5 billion real estate loan portfolio was

concentrated in Houston and the surrounding area. The value of these investments declined, along with Many of these the rest of the Texas economy. were, say plaintiffs, in "high-risk" loans construction and land development projects not covered by third party commitments to pay when On December construction was to be completed. 31, 1985, Texas Commerce's reserve for possible loan losses was \$316 million, almost double that of a year earlier. As of December 31, 1986, the loan loss reserve was \$271 million. Texas Commerce's earnings declined \$130 million between 1984 and 1985.

Large portions of Texas Commerce's losses were caused, according to plaintiffs, by the negligent operation of Texas Commerce and its subsidiaries. The Texas Commerce directors and officers approved high-risk or questionable loans with inadequate prospects of timely repayment and with insufficient collateral. Further, plaintiffs \*\*1121 say, the directors and officers recklessly relied upon "excessive" appraisals.

Certain subsidiaries of Texas Commerce made or maintained "questionable loans" to certain Texas Commerce directors, members of their families, or affiliates. Loans to two directors or affiliated persons are specified in the complaint. According to the complaint, Texas Commerce holds claims against the Texas Commerce directors worth in excess of \$100 million.

## The Merger

The merger challenged here was the largest interstate banking merger in United States history, plaintiffs say, creating a bank holding company with assets of \$79 billion and equity capital of almost \$4 billion.

Defendants announced the proposed merger on or before December 15, 1986; it was effectuated on May 1, 1987. Pursuant to the merger, all common shares of Texas Commerce were acquired by a wholly owned subsidiary of Chemical. According to paragraph 28 of the complaint, Texas Commerce shareholders received consideration consisting of (i) Chemical common stock, (ii) Chemical Class B common stock, (iii) an elective portion consisting of cash and/or Chemical Series C Preferred stock, and (iv) National Loan Bank [FN5] stock. (But see





(Cite as: 1989 WL 120358, \*2 (Del.Ch.), 15 Del. J. Corp. L. 1113, \*\*1121)

Cplt. ¶ 16 for a different formulation). In a supplement to the prospectus, Texas Commerce suggested, according to plaintiffs, that the value of the package at the time of the merger was \$36, utilizing a "hypothetical" fair market value. (See Cplt. ¶ 16, but see Cplt. ¶ 17 ("price per share paid by Chemical ... was purportedly \$65")).

Further, according to plaintiffs, Texas Commerce represented on March 29, 1987 that, prior to the effective date of the merger and the distribution of the merger consideration to the Texas Commerce shareholders, there would not be a public market for the National Loan Bank stock and other newly-issued shares. It is alleged however that Goldman Sachs & Co. did maintain a "when-issued" market in such securities prior to their distribution. Texas Commerce knew, plaintiffs aver, that the market was being made and that the \*\*1122 securities to be issued were traded at prices substantially less than defendants' estimated values for such shares.

\*3 The value paid by Chemical for each Texas Commerce share is, according to plaintiffs, a great deal less than these shares were worth. It is alleged that Texas Commerce owns claims against its directors for mismanagement, and because of malpractice claims against appraisers, accountants and lawyers. It is implied that the value of such claims was not reflected in the price paid. Moreover, the consideration paid is alleged not to have been worth what plaintiffs were led to believe because, it is alleged, Chemical's reported assets, earnings and net worth as of December 31, 1986 were overstated.

Plaintiffs allege that the merger was designed solely to eliminate members of the plaintiff class from continued equity participation in Texas Commerce at a price which defendants knew or should have known was unfair and inadequate. The acquisition was, plaintiffs say, designed to transfer from plaintiffs to Chemical the financial benefits of Texas Commerce's projected growth and ultimate recovery.

Further, it is said that the Texas Commerce directors agreed to the merger terms without conducting a thorough due diligence investigation of Chemical. In particular, according to plaintiffs, the directors failed to satisfy themselves fully that Chemical's financial statements accurately reflected

its true assets, earnings and net worth as of December 31, 1986 and thereafter.

The Texas Commerce directors approved the merger, according to plaintiffs, in order to protect themselves against derivative litigation which would assert claims for reckless mismanagement and insider loans.

In Count III, plaintiffs allege claims relating to the supplement to the prospectus. In particular, plaintiffs assert that certain information should have been disclosed in the supplement's discussion of Proposal (3). That proposal sought a vote by Texas to amend shareholders Commerce Commerce's restated certificate of incorporation in The amendment connection with the merger. would eliminate monetary liability of directors for any breach of their duty of care. In that connection, plaintiffs claim that Texas Commerce and its directors failed to disclose the extent to which their acts caused Texas Commerce to sustain losses, failed to respond to shareholder demands, and did not pursue legal claims against themselves, as well as certain lawyers, appraisers and caused damage to Texas accountants who Commerce.

Plaintiffs purport to bring this action in behalf of a class consisting of all owners of shares of common stock of Texas Commerce \*\*1123 on May 1, 1987, the effective date of the merger, except for defendants and their affiliates, officers, directors and members of their immediate families.

II.

In order to grant a motion to dismiss for failure to state a claim, the court must conclude, with reasonable certainty, that a plaintiff would not be entitled to relief under any set of facts that could be proven under the allegations she has made. Rabkin v. Philip A. Hunt Chemical Corp., Del.Supr., 498 A.2d 1099, 1104 (1985); Harman v. Masoneilan International, Inc., Del.Supr., 442 A.2d 487, 502 (1982). Here, defendants move to dismiss on the ground that appraisal is the correct and exclusive proceeding in which plaintiffs' claims could be judicially addressed. In Weinberger v. UOP, Inc., Del.Supr., 457 A.2d 701 (1983), the Delaware Supreme Court outlined principles relating to the exclusivity of appraisal. In Rabkin, the Court applied those principles and found adequate a





(Cite as: 1989 WL 120358, \*3 (Del.Ch.), 15 Del. J. Corp. L. 1113, \*\*1123)

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complaint which averred "specific acts of unfair dealing constituting breaches of fiduciary duties which if true may have substantially affected the offering price." Rabkin, supra, at 1100; see Weinberger, supra, at 703. The Supreme Court nonetheless made it clear that henceforth it would be as it had been (see Stauffer v. Standard Brands Incorporated, Del.Supr., 187 A.2d 78 (1962))—shareholder complaints that the price offered in a merger is inadequate are to be adjudicated in an appraisal proceeding absent litigable claims of unfair dealing affecting price.

III.

\*4 It is not a technical defect in the complaint that it does not lucidly set forth theories of legal liability. It is sufficient for purposes of a motion to dismiss if the complaint sets forth facts which, if true, would entitle plaintiff to relief. Analysis of a motion of this kind is made considerably easier, however, if the complaint does make plain the legal theories that the pleader has in mind. Otherwise-as here--the court is required to attempt to apply arguably pertinent theories and to rule upon the sufficiency of the pleaded facts in light of the requisites of such theories. The agglomeration of facts presented here necessitates this course.

As I read the complaint, it may arguably allege several possible theories of liability.

First: the merger price "did not reflect the intrinsic value" of the shares (Cplt. ¶ 20) because it failed to reflect the value of claims \*\*1124 held by the Company against its directors and agents. These purported claims allegedly have arisen from losses (realized or yet to be realized) suffered by the bank because of alleged mismanagement and negligence. See Cplt. ¶¶ 17, 18, 20, 22.

Second: the merger served no purpose of Texas Commerce but was accomplished simply to protect the directors from possible future derivative claims that would attempt to establish liability for past losses or lost opportunities. ("... a merger at this time will frustrate the Company's shareholders' ability to commence and maintain derivative litigation and minimize the possibility of any claims being asserted ...). Cplt. ¶ 21.

Third: the proxy materials pursuant to which shareholder approval was given were untrue or

misleading in an important respect--they failed to inform the shareholders that a "when-issued" market was being made by Goldman Sachs in the securities to be distributed as merger consideration, and that the value reflected in the when-issued market of the package of securities to be received was substantially less than the value suggested by a "hypothetical" example apparently contained in the Supplement to the Prospectus. Cplt. ¶ 16.

Fourth: the directors did not adequately investigate the value of the consideration offered in the merger to the Texas Commerce shareholders. Cplt. ¶ 18.

Fifth: the proxy supplement which discussed a proposal to amend Texas Commerce's certificate of incorporation (which amendment was proposed to be effectuated in the merger) to eliminate potential director liability for future breaches of the duty to exercise care was materially incomplete. It is asserted that a correct disclosure would have included a description of prior breaches by the Texas Commerce directors of that duty, specifically referring to at least those matters pleaded elsewhere in the complaint. Cplt. ¶¶ 45-46.

I turn then to an evaluation of the legal adequacy of these pleadings.

> IV. A.

Plaintiffs attempt to plead a claim premised on allegations that the merger consideration was less than the "intrinsic value" of the Texas Commerce stock or was unfair, inadequate or words to that These allegations may be disposed of effect. Accepting \*\*1125 the well-pleaded summarily. allegations of the complaint as true, it is plainly the case that the merger complained of was a negotiated, arms'-length transaction. The obligation to pay a "fair price" in such a merger does not arise. rights of the Texas Commerce shareholders in such a setting are legal [FN6] and equitable, [FN7] but they do not include a right to a price in the merger that is "adequate" or "fair," etc. If a shareholder does not find the merger consideration appealing, she is provided with a statutory alternative designed for the merger "fair value" substitute consideration. [FN8] Thus, while a stockholder has a statutory right designed to assure that "fair value" is afforded, there is no right to a fair price in the merger itself and thus no right to enjoin an arms'-





(Cite as: 1989 WL 120358, \*4 (Del.Ch.), 15 Del. J. Corp. L. 1113, \*\*1125)

length merger on the ground that an ex post facto judicial review would conclude that the negotiated price did not represent a "fair" or "adequate" price. The appraisal remedy creates the only right there is, in the context of an arms'- length merger, to examine the value of the shares in the merging corporation.

\*5 Having this view of the law, I am constrained to conclude that plaintiffs' repeated allegations of the inadequacy of the merger price do not themselves create a claim, in the context of an arms'-length transaction, upon which relief may be granted. Where there is no right, there can be no remedy.

В.

With respect to the allegations concerning the purpose of the board of Texas Commerce (see ¶ "Second." supra), I conclude that the relevant, well-pleaded facts fail to state a claim. It has, of course, been established in the context of a selfdealing merger that there is no independent, "business purpose" test that a merger must satisfy in order that the fiduciary duty of a controlling shareholder be respected. Weinberger, supra. In this aspect of its holding, Weinberger may be seen simply as a generalization of the holding of Tanzer v. International General Industries, Inc., Del.Supr., 379 A.2d 1121 (1977). Tanzer held that a selfdealing merger does not constitute a breach \*\*1126 of a controlling shareholder's fiduciary duty by reason of the fact that it is effectuated for a business purpose of the parent and for no purpose distinctive to the subsidiary. Under Weinberger, rather than a focused obligation regarding purpose, the board's duty of "entire fairness" defines the obligations of the fiduciary in a self-dealing merger.

A negotiated, arms'-length merger is, in some respects, different. In such a context, the existence of a business purpose requirement is implied by the root obligation of a director to authorize corporate action only in the good faith pursuit of corporate interests. [FN9] Plainly, for example, a merger that served a private interest of directors, but no corporate or shareholder interest, would constitute or reflect a violation of duty.

This is the principle that plaintiffs seek to call upon when they allege that the Chemical merger served no purpose of Texas Commerce, but did serve directors' interests by frustrating "the Company's shareholders' ability to commence and maintain derivative litigation...." This claim does not state A merger in facts that are legally significant. which a corporation's shareholders received stock in another corporation, other securities or cash, will always [FN10] result in termination of the right of the pre-merger shareholders to sue on behalf of the company. That fact does not mean that either those shareholders or the company may be injured as a If the company has substantial and consequence. valuable derivative claims, they, like any asset of the company, may be valued in an appraisal. See, e.g., Harnett v. Cavalier Oil Co., Del.Supr., 1989 Del. LEXIS 325, Walsh, J. (September 5, 1989). Thus, shareholders are not, in theory, exposed to risk that they will be injured by the timing of a merger with respect to the possible filing of derivative claims. Nor from the company's point of view does the occurrence of the merger affect the ability of the surviving or resulting corporation to bring suit against those who previously had been directors of a constituent corporation. See 8 Del. C. § 259. [FN11]

\*6 \*\*1127 Here, the complaint does not plead that the directors of Texas Commerce will control Chemical after the merger. Nor does it claim that an agreement was reached in which Chemical agreed that no claim would be brought against former for alleged Commerce directors Texas Thus, all that is pleaded is that mismanagement. prior to the merger, there may have been grounds to bring a derivative claim for mismanagement (but no one apparently had attempted to do so), and after the merger, there still may be a basis to do so. In these circumstances, I cannot conclude that facts have been pleaded which, if true, would constitute the approval of this largest banking merger in our history as a breach of the Texas Commerce directors' duty to act in good faith in pursuit of corporate, rather than personal, interests. is any value to the corporation of the claims of mismanagement alluded to (rather than stated) in the complaint, that value would be reflected in an appraisal award.

C.

I turn now to the third theory that can be distilled from the complaint which relates to the alleged existence of a "when-issued" market for the securities offered as part of the consideration in the merger. See ¶ "Third," supra. The claim purports





Not Reported in A.2d

(Cite as: 1989 WL 120358, \*6 (Del.Ch.), 15 Del. J. Corp. L. 1113, \*\*1127)

to be one for breach of a duty of candor. Such a claim requires the allegation of an omission to state (or the misstatement of) a material fact which the directors knew or, by the exercise of their duty to be appropriately informed relevant to the transaction, ought to have known. Lynch v. Vickers Energy Corp., Del.Supr., 383 A.2d 278 (1977); Rosenblatt v. Getty Oil Co., Del.Supr., 493 A.2d 929 (1985).

Here, it is alleged that the Texas Commerce directors knew that a "when-issued" market was being made by a major investment banking firm in securities to be issued, and it is further alleged that defendants knew that in that "when-issued" market, those securities traded at values substantially less than the value allegedly implied by defendants. Cplt. ¶ 16.

Defendants assert that the existence of a "whenissued" market does not make incorrect the proxy material's statement that no trading market was expected to exist in the securities until their issuance--which was, they say, true. The "whenissued" market is \*\*1128 not, they imply, a market "in the securities," but in certain rights respecting those securities. They further imply that what may occur in that market has no pertinence. factually, the specific characteristics of the "whenissued" market might be such that it would not be material to one asked to authorize the merger or to act on a right to dissent from it (see Rosenblatt v. Getty Oil, supra; TSC Industries, Inc. v. Northway, Inc., 426 U.S. 438 (1976)), I cannot say on this motion that the existence of a "when-issued" market and the specific characteristics of that market (size, prices, etc.) would not have been material. Application of the relevant legal test is highly contextual; it will rarely be an appropriate issue for resolution on a motion to dismiss. E.g., Glassman v. Wometco Cable TV, Inc., Del.Ch., C.A. No. 7307, Hartnett, V.C. (June 19, 1985). Here, while the complaint offers little from which one could conclude that the existence and particulars of a "when-issued" market would have been material, it does plead enough, in my opinion, to survive a motion to dismiss when it alleges that prices in the when-issued market were substantially less than values that the shareholders had allegedly been led What "substantially" to believe were applicable. means in this setting may perhaps be established beyond contest by affidavit or discovery. perhaps judicial resolution of this issue may be reached before trial. But for present purposes, I am satisfied that the complaint does state a claim upon which relief may be granted with respect to the claimed non-disclosure of the "when-issued" market in the circumstances alleged.

D.

\*7 The fourth theory that appears from the complaint involves a claim that the Texas Commerce directors failed to exercise due care in investigating Chemical before recommending the merger in which the Texas Commerce shareholders received Chemical securities. Defendants' motion in this instance, as in others, is directed entirely to the exclusivity of the appraisal remedy. It is, therefore, that argument upon which I principally have focused.

Defendants' specific argument is hardly more textured than the statement that if the directors were negligent (or grossly so) and the shareholders were injured, this injury may be compensated in an appraisal action. Therefore, they conclude that that remedy is fully sufficient and is the exclusive remedy. I cannot accept this argument.

A claim that a proxy statement is false or misleading in a material way is not a claim for which appraisal provides an \*\*1129 exclusive remedy. [FN12] By a parity of reasoning, a claim that directors were actionably negligent in valuing securities to be received in a merger also will not generally be relegated to appraisal. In both instances, shareholders presumably rely upon the directors meeting their obligations (of candor in one instance, of care in the other) in electing to accept the merger consideration and eschew appraisal. Cf. Sealy Mattress Co. of N.J. v. Sealy, Inc., Del.Ch., 532 A.2d 1324 (1987). It would be anomalous, a Catch-22, to hold that a non-dissenting shareholder who relied upon a reasonable assumption that the directors negotiated and recommended the proposed merger with appropriate care and deliberation, should be foreclosed, by the existence of an unavailable appraisal remedy, from suing the directors for their (assumed) breach of duty to Whether this exercise care and deliberation. complaint does allege a claim of this type has not been presented-defendants opting to present only the exclusivity of the appraisal remedy as a basis for In denying the motion, I reject their motion. defendants' argument but intend to go no further.





(Cite as: 1989 WL 120358, \*7 (Del.Ch.), 15 Del. J. Corp. L. 1113, \*\*1129)

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#### $\mathbf{E}$

Plaintiffs' allegations in Count III boil down to an assertion that the proxy supplement's discussion of a proposal to eliminate liability for future breaches of due care should have disclosed prior directorial acts It is settled law in Delaware, of wrongdoing. however, that a proxy statement need not be a forum for directorial confessions of past mismanagement. The failure to make such admissions is not a material omission in a proxy statement. Margolies v. Pope & Talbot, Inc., Del.Ch., C.A. No. 8244, Hartnett, V.C. (December 23, 1986); Columbia Pictures Industries, Inc. v. Kirk Kerkorian, MGM Grand Hotels, Inc., Del.Ch., C.A. No. 6394, Marvel, C. (December 16, 1980); Williams v. Geier, Del.Ch., C.A. No. 8456, Berger, V.C. (May 20, 1987).

## V.

The motion is to dismiss the complaint as one upon which no relief may be afforded. So long as one claim is properly \*\*1130 asserted, the complaint may not be dismissed. Therefore, the motion will be denied. Nevertheless, the foregoing does include rulings with respect to some aspects (theories) of the complaint and such rulings will constitute the law of this case, unless reversed on appeal. In some cases, this court has spoken of a motion to dismiss being granted in part and denied in part. This locution is not helpful here where the complaint does not set forth separate claims in separate counts.

FN1. Count II of the complaint purports to state a claim under the Securities Act of 1933, 15 USC § 77a, et seq. It is not involved in the pending motion.

FN2. In some respects, the complaint cannot be understood without reference to the Joint Proxy Statement/Prospectus/Offering Circular and the supplement to that document (see, e.g., Cplt. Count III) which have been submitted only as exhibits to defendants' brief. Where the complaint does repeatedly refer to the proxy statement but neglects to attach a copy of it, and where there can be no dispute concerning the authenticity of the proxy statement, it should, in my opinion, be permissible on a motion to dismiss to refer to that document, although not appended to the complaint, to set forth uncontroversial facts such as the terms of the merger or the precise disclosures made.

FN3. These include J. Rudney Atalla, Thomas D. Barrow, Donald L. Bentsen, Jack S. Blanton, Charles C. Butt, John D. Byram, Berry R. Cox, Jr., H. Creekmore, Harlan R. Crow, John H. Duncan, Eugenio Garza Laguera, James B. Goodson, Paul R. Haas, William C. Harvin, Forest E. Hoglund, Harold S. Hook, Barbara Jordan, Don D. Jordan, Donald R. Keough, Henry H. King, Terry A. Kirkle, R. Bruce LaBoon, Kenneth L. Lay, James R. Lesch, R.W. Moncrief, Robert Mosbacher, Jon P. Newton, Constantine S. Nicandros, Travis H. Petty, James L. Powell, Kenneth W. Reese, J. Hugh Roff, Jr., Charles Sapp, Fred D. Schneider, Marc J. Shapiro and Cyril Wagner, Jr.

FN4. These include Robert G. Goelet, Henry L. Hillman, Donald C. Platten, Rawleigh Warner, Jr., Richard D. Wood, Charles L. Brown, Franklin H. Williams, Emil Mosbacher, Jr., Martha Redfield Wallace, Richard R. Pivirotto, William A. Marquard, George Weissman, Andrew C. Sigler, W. Michael Blumenthal, Edward G. Jefferson, Michael I. Sovern, Walter V. Shipley, A. Paul Funkhouser, Robert J. Callander, Thomas S. Johnson, Lawrence G. Rawl, Richard S. Simmons, George V. Grune and Melvin R. Goodes.

FN5. \$300 million book value of Texas Commerce's non-performing assets were transferred to a newly organized national bank, National Loan Bank, whose stock was distributed to Texas Commerce shareholders in the merger.

FN6. Most importantly, the right to vote on a merger, or to dissent and demand appraisal.

FN7. The right in equity to require directors to act in an informed manner in the good faith pursuit of corporate or shareholder interests.

FN8. That is, more precisely, the "fair value exclusive of any element of value arising from the accomplishment or expectation of the merger or consolidation, together with a fair rate of interest, if any...." 8 Del.C. § 262(h).

FN9. In some instances, "corporate interests" will include interests of all of the corporation's shareholders even where the corporation itself is not affected by the action, and indeed the holdings of *Tanzer* and *Weinberger* on this point may be interpreted to mean that where there is a controlling





(Cite as: 1989 WL 120358, \*7 (Del.Ch.), 15 Del. J. Corp. L. 1113, \*\*1130)

shareholder, for these purposes "corporate interests" include the interests of such person.

FN10. Excepting the arguable possibility of so-called double derivative claims.

FN11. Where the merger is a self-dealing one, and where there is pending derivative litigation that will, as a practical matter, be left by the merger without a plaintiff, a claim that such an effect was the principal purpose of the merger might constitute a claim of unfair dealing upon which relief could be granted. See Merritt v. Colonial Foods, Inc., Del.Ch., 505 A.2d 757 (1986).

FN12. This is the case because the alleged wrong, if proven, will establish both that the vote authorizing the merger was flawed and the election to accept the merger or to dissent from it was similarly taken on information that was incorrect in a material respect.

Not Reported in A.2d, 1989 WL 120358 (Del.Ch.), 15 Del. J. Corp. L. 1113

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